

**Consolidated quarterly report** 

for the 3-month period ended 31 March 2012

Consolidated quarterly report for the 3-month period ended 31 March 2012 (data in PLN thousand)



## **SELECTED FINANCIAL DATA**

| Consolidated financial statements data                                      | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>PLN thousand | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>PLN thousand | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>EUR thousand | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>EUR thousand |
|---|--|--|--|--|
| Net interest income   | 318,710  | 295,806  | 76,338   | 74,432   |
| Net fee and commission income   | 225,247  | 242,650  | 53,951   | 61,056   |
| Impairment allow ances on financial assets and off-balance sheet provisions | (244,384)  | (234,903)  | (58,535)   | (59,107)   |
| Profit before tax   | 207,593  | 128,243  | 49,723   | 32,269   |
| Net profit  | 167,391  | 102,454  | 40,094   | 25,780   |
| Net profit attributable to equity holders of the parent                     | 166,560  | 100,012  | 39,895   | 25,165   |
| Net cash flows  | (493,630)  | (223,706)  | (118,235)  | (56,290)   |

| Consolidated financial statements data                | 31.03.2012<br>(unaudited) | 31.12.2011   | 31.03.2012<br>(unaudited) | 31.12.2011   |
|---|---------------------------|--------------|---------------------------|--------------|
|   | PLN thousand              | PLN thousand | EUR thousand              | EUR thousand |
| Loans and advances to customers                       | 40,113,241                | 40,471,365   | 9,638,899                 | 9,163,051    |
| Total assets  | 55,268,609                | 53,542,074   | 13,280,615                | 12,122,368   |
| Amounts due to other banks and financial institutions | 691,341                   | 581,047      | 166,124                   | 131,554      |
| Amounts due to customers                              | 47,773,367                | 46,311,062   | 11,479,567                | 10,485,207   |
| Total liabilities                                     | 51,181,525                | 49,479,867   | 12,298,521                | 11,202,651   |
| Total equity  | 4,087,084                 | 4,062,207    | 982,094                   | 919,717      |
| Equity attributable to equity holders of the parent   | 4,083,285                 | 4,058,548    | 981,182                   | 918,889      |
|   |                           |              |                           |              |
| Number of shares                                      | 953,763,097               | 953,763,097  | 953,763,097               | 953,763,097  |
| Capital adequacy ratio                                | 11.0%                     | 9.9%         | 11.0%                     | 9.9%         |

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| Standalone financial statements data  | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>PLN thousand | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>PLN thousand | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>EUR thousand | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>EUR thousand |
|---|--|--|--|--|
| Net interest income   | 303,669  | 282,221  | 72,735   | 71,013   |
| Net fee and commission income   | 206,442  | 182,949  | 49,447   | 46,034   |
| Impairment allow ances on financial assets and off-balance sheet provisions | (237,882)  | (228,984)  | (56,978)   | (57,618)   |
| Profit before tax   | 166,198  | 434,551  | 39,808   | 109,343  |
| Net profit  | 130,052  | 353,325  | 31,150   | 88,905   |
| Net cash flows  | (506,779)  | (234,671)  | (121,384)  | (59,049)   |

| Standalone financial statements data                  | 31.03.2012<br>(unaudited) | 31.12.2011   | 31.03.2012<br>(unaudited) | 31.12.2011   |
|---|---------------------------|--------------|---------------------------|--------------|
|   | PLN thousand              | PLN thousand | EUR thousand              | EUR thousand |
| Loans and advances to customers                       | 41,782,729                | 42,015,650   | 10,040,064                | 9,512,690    |
| Total assets  | 55,085,207                | 53,318,374   | 13,236,545                | 12,071,720   |
| Amounts due to other banks and financial institutions | 690,463                   | 581,047      | 165,913                   | 131,554      |
| Amounts due to customers                              | 47,903,981                | 46,487,688   | 11,510,953                | 10,525,197   |
| Total liabilities                                     | 51,140,915                | 49,390,246   | 12,288,763                | 11,182,360   |
| Total equity  | 3,944,292                 | 3,928,128    | 947,783                   | 889,361      |
|   |                           |              |                           |              |
| Number of shares                                      | 953,763,097               | 953,763,097  | 953,763,097               | 953,763,097  |

| Number of shares       | 953,763,097 | 953,763,097 | 953,763,097 | 953,763,097 |
|------------------------|-------------|-------------|-------------|-------------|
| Capital adequacy ratio | 11.3%       | 10.2%       | 11.3%       | 10.2%       |

The selected financial figures comprising the basic items of the consolidated and standalone financial statements have been converted into EUR in accordance with the following principles:

- the individual items of assets and liabilities and equity have been converted in accordance with the average exchange rates announced by the National Bank of Poland as at 31 March 2012, i.e. 1 EUR = 4,1616 PLN and as at 31 December 2011, i.e 1 EUR = 4,4168 PLN.
- the individual items of the income statement as well as the items regarding the statement of cash flows have been converted in accordance with exchange rates constituting arithmetic means of the average exchange rates established by the National Bank of Poland as at the last day of every month within 3-month period ended 31 March 2012 and 31 March 2011 (1 EUR = 4,1750 PLN and 1 EUR = 3,9742 PLN respectively).



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Interim condensed consolidated financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



# I. INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE 3-MONTH PERIOD ENDED 31 MARCH 2012 PREPARED IN ACCORDANCE WITH IFRS

# 1. INTERIM CONSOLIDATED INCOME STATEMENT for the 3-month period ended 31 March 2012

|   | Note | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>PLN thousand | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>PLN thous and |
|---|------|--|---|
| CONTINUED ACTIVITY  |      |  |   |
| Interest income   | 9.1  | 1,043,673  | 798,332   |
| Interest expense  | 9.1  | (724,963)  | (502,526)   |
| Net interest income   |      | 318,710  | 295,806   |
| Fee and commission income   | 9.2  | 302,454  | 336,875   |
| Fee and commission expense  | 9.2  | (77,207)   | (94,225)  |
| Net fee and commission income   |      | 225,247  | 242,650   |
| Dividend income   |      | -  | 767   |
| Result on financial instruments measured at fair value through profit or loss       |      | (19,543)   | (15,729)  |
| Result on other financial instruments   | 6.2  | 95,014   | 828   |
| Foreign exchange result   |      | 28,886   | 43,568  |
| Other operating income  |      | 19,417   | 16,764  |
| Other operating expense   |      | (19,409)   | (16,624)  |
| Net other operating income  |      | 104,365  | 29,574  |
| General administrative expenses   | 9.3  | (200,054)  | (204,884)   |
| Impairment allow ances on financial assets and off-balance sheet provisions         | 9.4  | (244,384)  | (234,903)   |
| Operating profit  |      | 203,884  | 128,243   |
| Share of profits/ (losses) of associates  |      | 3,709  | -   |
| Profit before tax   |      | 207,593  | 128,243   |
| Income tax  | 9.5  | (40,202)   | (25,789)  |
| Net profit  |      | 167,391  | 102,454   |
| Profit attributable to:   | + +  |  |   |
| - equity holders of the parent  |      | 166,560  | 100,012   |
| - non-controlling interests   |      | 831  | 2,442   |
| Earnings per share in PLN:  | + +  |  |   |
| basic, for profit for the period attributable to equity     holders of the parent   | 9.6  | 0.175  | 0.105   |
| diluted, for profit for the period attributable to equity     holders of the parent | 9.6  | 0.174  | 0.105   |

Interim condensed consolidated financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



# 2. INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME for the 3-month period ended 31 March 2012

|  | Note | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>PLN thous and | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>PLN thous and |
|--|------|---|---|
| Net profit for the period                                      |      | 167,391   | 102,454   |
| Exchange differences on translation of foreign operations      |      | (17)  | -   |
| Valuation of available-for-sale financial assets               |      | 8,287   | (7,206)   |
| Income tax on valuation of available-for-sale financial assets | 9.5  | (1,574)   | 1,369   |
| Cash flow hedges   | 9.10 | (154,731)   | (29,532)  |
| Income tax on cash flow hedges                                 | 9.5  | 29,399  | 5,611   |
| Net other comprehensive income                                 |      | (118,636)   | (29,758)  |
| Total comprehensive income for the period                      |      | 48,755  | 72,696  |
| Attributable to:   |      |   |   |
| - equity holders of the parent                                 |      | 47,912  | 70,254  |
| - non-controlling interests                                    |      | 843   | 2,442   |

Interim condensed consolidated financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



# 3. INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION as at 31 March 2012

|   | Note | 31.03.2012<br>(unaudited) | 31.12.2011   |
|---|------|---------------------------|--------------|
|   | Note | PLN thousand              | PLN thousand |
| ASSETS  |      |                           |              |
| Cash and balances with the Central Bank               |      | 2,009,803                 | 2,389,867    |
| Amounts due from banks and financial institutions     |      | 2,364,336                 | 3,300,753    |
| Financial assets held for trading                     |      | 7,017                     | 18,245       |
| Derivative financial instruments                      |      | 336,104                   | 90,118       |
| Loans and advances to customers                       | 9.7  | 40,113,241                | 40,471,365   |
| Finance lease receivables                             |      | 1,480,050                 | 1,364,098    |
| Available-for-sale financial assets                   |      | 7,235,924                 | 4,352,876    |
| Investments in associates                             | 9.8  | 347,860                   | 426,384      |
| Intangible assets                                     |      | 100,449                   | 125,886      |
| Property, plant and equipment                         |      | 152,507                   | 151,820      |
| Investment properties                                 |      | 37,238                    | 36,008       |
| Income tax assets, of w hich:                         |      | 308,366                   | 283,688      |
| Receivables relating to current income tax            |      | -                         | 7,629        |
| Deferred tax asset                                    |      | 308,366                   | 276,059      |
| Other assets  |      | 774,678                   | 529,930      |
| Assets held for sale                                  |      | 1,036                     | 1,036        |
| TOTAL ASSETS  |      | 55,268,609                | 53,542,074   |
|   |      |                           |              |
| LIABILITIES AND EQUITY                                |      |                           |              |
| Liabilities   |      |                           |              |
| Amounts due to other banks and financial institutions |      | 691,341                   | 581,047      |
| Derivative financial instruments                      |      | 776,555                   | 1,135,334    |
| Amounts due to customers                              | 9.9  | 47,773,367                | 46,311,062   |
| Debt securities issued                                |      | 1,323,888                 | 811,673      |
| Liabilities relating to current income tax            |      | 19,007                    | 302          |
| Other liabilities                                     |      | 580,485                   | 625,850      |
| Deferred tax liability                                |      | 54                        | -            |
| Provisions  |      | 16,828                    | 14,599       |
| Total Liabilities                                     |      | 51,181,525                | 49,479,867   |
|   |      |                           |              |
| Equity attributable to equity holders of the parent   |      | 4,083,285                 | 4,058,548    |
| Share capital   |      | 953,763                   | 953,763      |
| Purchased own shares – nominal value                  |      | -                         | (696)        |
| Retained earnings                                     |      | 619,898                   | (302,204)    |
| Net profit  |      | 166,560                   | 950,073      |
| Other capital   |      | 2,343,064                 | 2,457,612    |
| Non-controlling interests                             |      | 3,799                     | 3,659        |
| Total equity  |      | 4,087,084                 | 4,062,207    |
| TOTAL LIABILITIES AND EQUITY                          |      | 55,268,609                | 53,542,074   |



Interim condensed consolidated financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)

## 4. INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

## for the 3-month period ended 31 March 2012

|  | Attributable to equity holders of the parent |              |              |              |               |              |               |              |              | Non-controlling | Total        |              |
|--|--|--------------|--------------|--------------|---------------|--------------|---------------|--------------|--------------|-----------------|--------------|--------------|
|  | Share  | Purchased    |              |              | Other capital |              |               | Retained     | Net profit   | Total           | interests    | equity       |
|  | capital                                      | own shares - | Reserve      | Revaluation  | Foreign       | Share based  | Other capital | earnings     |              |                 |              |              |
| (unaudited)                              |  | nominal      | capital      | reserve      | exchange      | pay ments-   | reserv es     |              |              |                 |              |              |
|  |  | v alue       |              |              | diff erences  | equity       |               |              |              |                 |              |              |
|  |  |              |              |              |               | component    |               |              |              |                 |              |              |
|  | PLN thousand                                 | PLN thousand | PLN thousand | PLN thousand | PLN thousand  | PLN thousand | PLN thousand  | PLN thousand | PLN thousand | PLN thousand    | PLN thousand | PLN thousand |
| As at 01.01.2012                         | 953,763                                      | (696)        | 2,375,766    | 27,433       | 547           | 16,373       | 37,493        | 647,869      | -            | 4,058,548       | 3,659        | 4,062,207    |
| Comprehensive income for the period      | -  | -            | -            | (118,631)    | (17)          | -            | -             | -            | 166,560      | 47,912          | 843          | 48,755       |
| Sale of shares in a subsidiary           | -  | -            | -            | -            | -             | -            | -             | 1,668        | -            | 1,668           | -            | 1,668        |
| Sale of own shares                       | -  | 696          | 2,577        | -            | -             | -            | -             | -            | -            | 3,273           | -            | 3,273        |
| Options to the non-controlling interests | -  | -            | -            | -            | -             | -            | -             | (29,639)     | -            | (29,639)        | (703)        | (30,342)     |
| Valuation of the management options      | -  | -            | -            | -            | -             | 1,523        | -             | -            | -            | 1,523           | -            | 1,523        |
| As at 31.03.2012                         | 953,763                                      | -            | 2,378,343    | (91,198)     | 530           | 17,896       | 37,493        | 619,898      | 166,560      | 4,083,285       | 3,799        | 4,087,084    |

## for the 3-month period ended 31 March 2011

|  |                | Non-controlling | Total         |                |                |             |                |                |                |              |              |              |
|--|----------------|-----------------|---------------|----------------|----------------|-------------|----------------|----------------|----------------|--------------|--------------|--------------|
|  | Share          | Purchased       |               |                | Other capital  |             |                | Retained       | Net profit     | Total        | interests    | equity       |
|  | capital        | own shares-     | Reserve       | Revaluation    | Foreign        | Share based | Other capital  | earnings       |                |              |              |              |
| (unaudited)                                    |                | nominal value   | capital       | reserv e       | exchange       | pay ments-  | reserves       |                |                |              |              |              |
|  |                |                 |               |                | differences    | equity      |                |                |                |              |              |              |
|  | DI NI thousand | DI NI thousand  | DINI thousand | DI NI thousand | DI Ni thousand | component   | DI Ni thousand | DI NI thousand | DI NI thousand | PLN thousand | PLN thousand | PLN thousand |
|  |                |                 |               |                |                |             |                |                |                |              |              |              |
| As at 01.01.2011                               | 953,763        | (696)           | 1,936,386     | (50,078)       | 336            | 3,665       | 37,493         | 412,836        | -              | 3,293,705    | 2,111        | 3,295,816    |
| Comprehensive income for the period            | -              | -               | -             | (29,758)       | -              | -           | -              | -              | 100,012        | 70,254       | 2,442        | 72,696       |
| Appropration of profit for the previous period | -              | -               | 437,556       | -              | -              | -           | -              | (437,556)      | -              | -            | -            | -            |
| Dividends paid to non-controlling interests    | -              | -               | -             | -              | -              | -           | -              | -              | -              | -            | (6,021)      | (6,021)      |
| Options to the non-controlling interests       | -              | -               | -             | -              | -              | -           | -              | (15,940)       | -              | (15,940)     | 3,752        | (12,188)     |
| Valuation of the management options            | -              | -               | -             | -              | -              | 809         | -              | -              | -              | 809          | 25           | 834          |
| As at 31.03.2011                               | 953,763        | (696)           | 2,373,942     | (79,836)       | 336            | 4,474       | 37,493         | (40,660)       | 100,012        | 3,348,828    | 2,309        | 3,351,137    |

Interim condensed consolidated financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



## 5. INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

## for the 3-month period ended 31 March 2012

|  |      | 01.01.2012 -                  | 01.01.2011 -                  |
|--|------|-------------------------------|-------------------------------|
|  | Note | 31.03.2012                    | 31.03.2011                    |
|  |      | (unaudited) PLN thousand      | (unaudited)<br>PLN thousand   |
| Cash flows from operating activities   |      |                               |                               |
| Net profit   |      | 167,391                       | 102,454                       |
| Totel adjustments:   |      | (1,194,847)                   | (789,292)                     |
| Amortization and depreciation  | 9.3  | 14,462                        | 15,303                        |
| Share of (profits)/ losses of associates   | 9.8  | (15,063)                      | -                             |
| Foreign exchange (gains)/ losses   |      | (17)                          | -                             |
| (Gains)/ losses from investing activities  |      | 33,664                        | (268)                         |
| Interests and dividends  |      | 5,544                         | 1,037                         |
| Change in amounts due from banks and financial institutions  |      | 822,851                       | 467,770                       |
| Change in financial assets held for trading  |      | 11,228                        | (3,496)                       |
| Change in derivative financial instruments (assets)  |      | (287,317)                     | (88,615)                      |
| Change in loans and advances to customers  |      | 358,124                       | (1,417,194)                   |
| Change in finance lease receivables  |      | (115,952)                     | (122,516)                     |
| Change in available-for-sale financial instruments   |      | (2,876,347)                   | (1,276,621)                   |
| Change in deferred tax assets  |      | (32,307)                      | 325                           |
| Change in other assets   |      | (244,748)                     | (4,627)                       |
| Change in amounts due to other banks and financial institutions  |      | 110,294                       | 55,508                        |
| Change in derivative financial instruments (liabilities)   |      | (442,780)                     | (609,614)                     |
| Change in amounts due to customers   |      | 1,462,305                     | 2,036,928                     |
| Change in debt securities issued   |      | (41,426)                      | 36,751                        |
| Change in provisions   |      | 2,283                         | 8                             |
| Change in other liabilities  |      | (45,365)                      | 103,709                       |
| Other adjustments  |      | 59,386                        | 37,571                        |
| Income tax paid  |      | (16,609)                      | (37,341)                      |
| Current tax expense  | 9.5  | 42,943                        | 16,090                        |
| Net cash flows used in operating activities  |      | (1,027,456)                   | (686,838)                     |
|  |      |                               |                               |
| Cash flows from investing activities   |      |                               |                               |
| Sale of shares in a subsidiary   |      | 961                           | 361,067                       |
| Sale of intangible assets and tangible fixed assets  |      | 366                           | 842                           |
| Dividends received   |      | -                             | 767                           |
| Purchase of shares in a subsidiary   |      | -                             | (28,195)                      |
| Purchase of intangible assets and tangible fixed assets  |      | (18,871)                      | (13,524)                      |
| Net cash flows used in investing activities  |      | (17,544)                      | 320,957                       |
| Cash flows from financing activities   | +    |                               |                               |
| Proceeds from sale of own shares   |      | 3,273                         | -                             |
| Proceeds from issue of debt securities   | 9.12 | 766,641                       | 150,000                       |
| Redemption of issued debt securities   | 9.12 | (213,000)                     | -                             |
| Dividends paid to non-controlling interests  |      | -                             | (6,021)                       |
| Interest paid  |      | (5,544)                       | (1,804)                       |
| Net cash flows from financing activities   |      | 551,370                       | 142,175                       |
| Not increase/(degrees) in each and each equivalents  |      | (402.020)                     | /000 700                      |
| Net increase/ (decrease) in cash and cash equivalents  |      | (493,630)                     | (223,706)                     |
| Cook and each aguivalents at the haginains of the posical  |      |                               |                               |
| Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the end of the period |      | 3,140,776<br><b>2,647,146</b> | 2,520,169<br><b>2,296,463</b> |

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#### 6. GENERAL INFORMATION

## 6.1 Description of the Group's organization with an indication of consolidated entities

Getin Noble Bank S.A. Capital Group ("the Capital Group", "the Group") is composed of Getin Noble Bank S.A. ("the Bank", "Getin Noble Bank", "the parent company", "the Issuer") and its subsidiaries.

Getin Noble Bank S.A. operating until 4 January 2010 under the name of Noble Bank S.A. with its registered office in Warsaw at Domaniewska Str. 39B, registered pursuant to the decision of the District Court in Lublin, XI Commercial and Registration Department dated 31 October 1990 in the Commercial Register Section B under No. H 1954. On 8 June 2001 the Bank was entered in the National Court Register under entry No. 0000018507. The parent company has been granted with statistical number REGON 004184103. The legal basis for the parent company's activity are its Articles of Association drawn up in the form of a notarial deed of 21 September 1990 (as amended).

The parent company and its subsidiaries comprising the Group have been incorporated for an indefinite term.

The parent entity for Getin Noble Bank S.A. Capital Group is Get Bank S.A. The ultimate parent for Get Bank S.A. Capital Group is Mr. Leszek Czarnecki.

Until 2 January 2012 Getin Holding S.A. was the direct parent of the Getin Noble Bank S.A. Group. As a result of the split-off of Getin Holding S.A., 893,786,767 shares in Getin Noble Bank S.A. which account for 93.71% of the share capital and give rights to 893,786,767 (93.71%) votes at the Bank's General Meeting, were transferred to Get Bank S.A. In consequence of the transfer of the above shares, Getin Holding S.A. ceased to hold directly any shares in Getin Noble Bank S.A., however held indirectly 93.71% of the share capital in Getin Noble Bank S.A. through Get Bank S.A. On 19 January 2012, as a result of the issuance of ordinary bearer H-series shares in Get Bank S.A., the indirect share of Getin Holding S.A. in the share capital of Getin Noble Bank S.A. through Get Bank S.A. and PDK S.A. decreased to 4.51%; therefore Getin Holding S.A. is no longer the parent company for Getin Noble Bank S.A. and Get Bank S.A.

The main activities of the Group include:

#### Banking

The Group's business in this area involves banking services and business activities within the scope set forth in the Articles of Association of the parent company and of Idea Bank S.A. The Group operates throughout Poland, and offers its services mainly to private individuals, in Polish zloty and in foreign currencies.

## Financial intermediation and brokerage activity

Financial intermediation business consists in providing services related to broadly defined personal finance, mainly in financial advisory, loan, deposit and investment intermediation, analyses of and commentaries on the financial market.

## Asset and investment funds management

These activities comprise investing funds collected through a public offer of units, advising on securities, securities portfolio management to a client's order, the creation and management of investment funds: treasury, capital and mixed.

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As at 31 March 2012 the Capital Group comprises of Getin Noble Bank S.A. and its subsidiaries consolidated with the acquisition method:

| Entity   | Entity Headquarters Main activity |  | Bank's percentage share in share capital |            |  |
|--|-----------------------------------|--|--|------------|--|
|  |                                   |  | 31.03.2012                               | 31.12.2011 |  |
| Noble Funds Towarzystwo Funduszy Inwestycyjnych S.A. | Domaniew ska 39, Warsaw           | investment funds<br>management             | 100.00%                                  | 70.00%     |  |
| Noble Securities S.A.                                | Krolew ska 57, Cracow             | brokerage services                         | 97.74%                                   | 97.74%     |  |
| Noble Concierge Sp. z o.o.                           | Domaniew ska 39, Warsaw           | activities auxiliary to financial services | 100.00%                                  | 100.00%    |  |
| Getin Leasing S.A.                                   | Pow stancow Sl. 2-4, Wroclaw      | lease                                      | 93.18%                                   | 93.18%     |  |
| Getin Services S.A.                                  | Powstancow Sl. 2-4, Wroclaw       | does not conduct operating activities      | 93.18%1)                                 | 93.18%1)   |  |
| Posrednik Finansow y Sp. z o.o.                      | Pow stancow Sl. 2-4, Wroclaw      | insurance brokerage                        | 93.18%1)                                 | 93.18%1)   |  |
| Getin Finance Plc                                    | London, Great Britain             | does not conduct operating activities      | 99.99%                                   | 99.99%     |  |

<sup>1)</sup> indirect through a subsidiary Getin Leasing S.A.

The Group holds also shares in the following associate consolidated with the equity method:

| Entity            | Headquarters Main activity Share in share |                     |            |            |
|-------------------|---|---------------------|------------|------------|
|                   |   |                     | 31.03.2012 | 31.12.2011 |
| Open Finance S.A. | Domaniew ska 39, Warsaw                   | financial brokerage | 48.85%     | 48.85%     |

As at 31 March 2012 and 31 December 2011 the Bank's share in the total number of voting rights in its subsidiaries and associates was equal to the Bank's share in share capital of the those entities, except for Noble Securities S.A. in which the Bank held 98.10% share in votes as at 31 March 2012 and 31 December 2011.

The consolidated financial statements were approved by the Management Board of the parent company on 11 May 2012.

## 6.2 Consequences of changes in the Group's structure

On 2 January 2012, the non-controlling shareholders of Noble Funds TFI S.A., holding in total 30% of shares in the company, informed about the execution of the call option, i.e. their right to sell the shares in Noble Funds TFI S.A. owned by them to Getin Noble Bank S.A. The transfer of rights to the shares commenced on 1 March 2012 for the price of PLN 58,965 thousand. In result of this transaction since 1 March 2012 Getin Noble Bank S.A. owns 100% of the share capital of Noble Funds TFI S.A.

On 24 January 2012 Getin Noble Bank S.A. sold 150,000 shares in its subsidiary Introfactor S.A., representing 100% of the company's share capital to LC Corp B.V. with its registered office in Parnassustoren and to JA Investment Holding B.V. with its registered office in Alkmaar for the price of PLN 961 thousand.

On 16 March 2012 Getin Noble Bank S.A. sold to Getin Holding S.A. the whole held package of 9,872,629 shares of an associate Idea Bank S.A., representing 37.05% of its share capital and entitling to 39.44% of votes at the company's General Meeting. Payment for the shares sold under the sale agreement was deferred until 28 February 2013 and the revenue was recognized at the discounted value.

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Presented below is a calculation of the Getin Noble Bank S.A. Group's result on the sale of shares in Idea Bank S.A. The profit from sale was recognized under the result on other financial instruments.

|  | 01.01.2012-<br>31.03.2012<br>PLN thousand |
|--|---|
| Revenue from sale of shares in Idea Bank S.A.                  | 198,530                                   |
| Discounting effect of deferred payment                         | (10,665)                                  |
| Investment in Idea Bank S.A. as at the date of loss of control | (93,587)                                  |
| Pre-tax profit from sale                                       | 94,278                                    |
| Income tax   | (10,573)                                  |
| Net profit from sale   | 83,705                                    |

## 6.3 The Management Board and the Supervisory Board of Getin Noble Banku S.A.

The composition of the Management Board of Getin Noble Bank S.A. as at 31 March 2012 was as follows:

| Function                          |                    |
|-----------------------------------|--------------------|
| President of the Management Board | Krzysztof Rosiński |
| Members of the Management Board   | Karol Karolkiewicz |
|                                   | Maurycy Kühn       |
|                                   | Krzysztof Spyra    |
|                                   | Radosław Stefurak  |
|                                   | Maciej Szczechura  |
|                                   | Grzegorz Tracz     |

As at 31 March 2012 the composition of the Supervisory Board of the Bank was as follows:

| Function                                |                     |
|---|---------------------|
| President of the Supervisory Board      | Leszek Czarnecki    |
| Vice-president of the Supervisory Board | Radosław Boniecki   |
| Members of the Supervisory Board        | Remigiusz Baliński  |
|   | Michał Kowalczewski |
|   | Dariusz Niedośpiał  |

There were no changes to the Bank's Management and Supervisory Board during the reporting period as well as until the approval of these consolidated financial statements.

## 7. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

## 7.1 Basis of preparation of the interim condensed consolidated financial statements

The interim condensed consolidated financial statements of the Getin Noble Bank S.A. Capital Group have been prepared for the 3-month period ended 31 March 2012 and include the comparative data for the 3-month period ended 31 March 2011 and as at 31 December 2011.

Interim condensed consolidated financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



The interim condensed consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards ('IFRS') adopted by the EU, in particular in accordance with IAS 34 Interim Financial Reporting.

At the date of the approval of these consolidated financial statements for publication, considering the ongoing endorsement process of IFRS by the EU and the nature of the Group's activities, there is no difference between the IFRS applied by the Group and the IFRS endorsed by the EU, except for 'carve-out' to IAS 39 approved by the EU as described in the consolidated financial statements of the Getin Noble Bank S.A. Capital Group for the 12-month period ended 31 December 2011. The Company applied the pronouncements of IAS 39 regarding hedge accounting in accordance with IAS 39 approved by the EU.

IFRS comprise standards and interpretations accepted by the International Accounting Standards Board ('IASB') and the International Financial Reporting Interpretations Committee ('IFRIC').

Except for Open Finance S.A. which applies IFRS, the subsidiaries and associates keep their accounting books in accordance with the accounting policies (principles) as set forth in the Accounting Act of 29 September 1994 ("the Act") as amended, and with its secondary legislation ("the Polish accounting standards"). The interim consolidated financial statements incorporate adjustments not included in the accounting books of the Group's companies, which have been introduced to make their financial statements compliant with IFRS.

The interim condensed consolidated financial statements have been prepared in accordance with the historical cost principle, except for the financial instruments measured at fair value. The interim condensed consolidated financial statements are presented in the Polish zlotys ("PLN") and all the figures, unless otherwise stated, are expressed in PLN thousand.

The interim condensed consolidated financial statements have been prepared based on the assumption that the Group entities would continue their activities in the foreseeable future, i.e. for a period of at least 12 months from the reporting date. As at the date of approval of these financial statements no circumstances were identified which could threaten the continuity of the Group's entities operations. The planned merger of Getin Noble Bank S.A. and Get Bank S.A. will not reduce the activity currently performed by the Bank.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the annual financial statements for the year ended 31 December 2011 of the Group.

The quarterly figures for the first quarter of 2012 and the first quarter of 2011 were not subject to a review or audit of a certified auditor.

## 7.2 Changes in accounting policies

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those applied in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2011, except for the adoption of new standards and interpretations applicable for annual periods beginning on or after 1 January 2012, as follows:

• Amendments to IFRS 7 "Financial Instruments: Disclosures" – "Transfer of Financial Assets" effective for annual periods beginning on or after 1 July 2011. The changes consist of increased disclosure requirements on transfers of financial assets resulting in removal of assets from the balance sheet when the entity continues to maintain involvement in the transferred assets, and transfers that do not remove assets from the balance sheet, but it led to a corresponding obligation.

Interim condensed consolidated financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



- Amendments to IFRS 1 "First-time Adoption of IFRS" "Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters" effective for annual periods beginning on or after 1 July 2011. The amendments concern the reference to a fixed date "1 January 2004" as the date of adoption of IFRS for the first time and change it to "the date of adoption of IFRS for the first time" in order to eliminate the need for restatement of transactions that occurred before the date of transition to IFRS. Moreover, some guidances have been added to the standard about the re-adoption of IFRS in the periods that follow periods of significant hyperinflation, preventing full compliance with IFRS.
- Amendments to IAS 12 "Income Taxes" "Recovery of Underlying Assets" effective for annual periods beginning on or after 1 January 2012. The change clarifies the method of valuation of deferred tax assets and liabilities in the case of investment properties valued in accordance with the fair value model in IAS 40 Investment Property. As a result of the amendments, SIC-21 Income Taxes Recovery of Revalued Non-Depreciable Assets is accordingly withdrawn.

Application of the above changes had no effect on the financial position or results of the Group.

## 7.3 Selected accounting policies

The Getin Noble Bank S.A. Capital Group's accounting policies were presented in the annual consolidated financial statements of the Getin Noble Bank S.A. Capital Group for the year ended 31 December 2011 which was published on 29 February 2012 and is available on the website: <a href="http://inwestorzy.noblebank.pl/">http://inwestorzy.noblebank.pl/</a>

Presented below are some of the accounting policies applied by the Group:

#### Consolidation rules

The interim condensed consolidated financial statements comprise the financial statements of Getin Noble Bank S.A. and the Bank's subsidiaries for the 3-month period ended 31 March 2012. The financial statements of the subsidiaries have been adjusted to be IFRS compliant and prepared for the same reporting period as the financial statements of the parent company using consistent accounting policies and based on unified accounting policies concerning transactions and economic events of a similar character. To eliminate any differences in accounting policies relevant adjustments are made.

All significant balances and transactions between the entities belonging to the Group including unrealized gains on inter-group transactions were eliminated. Unrealized losses are eliminated unless they represent indicator of impairment.

Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date such control ceases. Control is defined as having (directly or through other entities) more than half of voting rights in a given entity unless it can be proven that such ownership does not determinate control.

Control is exercised also if the parent company is able to influence financial and operational policies of the entity.

Changes in interests of the parent company that do not lead to loss of control over the subsidiary are recognized as equity transactions. In such cases, in order to reflect the changes in relative interests in subsidiary, the Group adjusts the carrying value of equity and non-controlling interests. All differences between the adjustment to the non-controlling interests and the fair value of consideration paid or received are recognized in equity of the parent.

Interim condensed consolidated financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



#### Foreign currency translation

Transactions expressed in foreign currencies are converted to PLN at the exchange rate applicable as at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are converted to PLN at average exchange rate of the National Bank of Poland applicable as at the reporting date. The resulting exchange rate differences are recognized under financial income (expense) or, in the cases provided for in the accounting policies, capitalized at the value of assets. Non-monetary assets and liabilities denominated in foreign currencies and recorded at their historical cost are converted to PLN at the exchange rate applicable at the date of the transaction. The non-monetary assets and liabilities measured at fair value are converted at the average exchange rate applicable as at the date of the measurement at fair value.

The following exchange rates were applied for valuation purposes:

| Currency | 31.03.2012 | 31.12.2011 |
|----------|------------|------------|
| 1 EUR    | 4.1616     | 4.4168     |
| 1 USD    | 3.1191     | 3.4174     |
| 1 CHF    | 3.4540     | 3.6333     |
| 1 GBP    | 4.9908     | 5.2691     |
| 100 JPY  | 3.7979     | 4.4082     |

## 8. UNCERTAINTY OF ESTIMATES AND PROFESSIONAL JUDGEMENT

While preparing financial statements in accordance with IFRS, the Group is required to make estimates and assumptions that affect the amounts reported in the financial statements. These assumptions and estimates are reviewed on an ongoing basis by the Group's management and based on historical experience and various other factors, including such expectations as to the future events which seem justified in a particular situation. Although these estimates are based on the best knowledge of the current conditions and of the activities undertaken by the Group, the actual results may be different from these estimates. Estimates made as at the end of the given reporting period reflect the conditions as at the given date (e.g. currency exchange rates, interest rates, market prices).

In the first quarter of 2012 there were neither fundamental errors, nor changes in the areas, for which the Group has made accounting estimates and professional judgement.

Interim condensed consolidated financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



## 9. ADDITIONAL NOTES AND DISCLOSURES

## 9.1 Interest income and expense

| Interest income                                     | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>PLN thousand | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>PLN thousand |
|---|--|--|
| Related to deposits in other banks                  | 8,161  | 5,619  |
| Related to loans and advances to customers          | 674,310  | 560,780  |
| Related to available-for-sale financial instruments | 96,551   | 43,865   |
| Related to derivative financial instruments         | 213,765  | 158,103  |
| Related to finance lease                            | 33,474   | 18,754   |
| Related to obligatory reserve                       | 17,412   | 11,211   |
| Total   | 1,043,673  | 798,332  |

| Interest expense  | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>PLN thous and | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>PLN thousand |
|---|---|--|
| Related to deposits with banks and other financial institutions | 6,524   | 7,452  |
| Related to amounts due to customers                             | 645,791   | 445,719  |
| Related to derivative financial instruments                     | 53,213  | 46,751   |
| Related to debt securities issued                               | 18,211  | 1,599  |
| Other interest expense  | 1,224   | 1,005  |
| Total   | 724,963   | 502,526  |

| Net interest income | 318,710 | 295,806 |
|---------------------|---------|---------|

## 9.2 Fee and commission income and expense

| Fee and commission income                                      | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>PLN thousand | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>PLN thousand |
|--|--|--|
| Related to loans and advances granted                          | 22,164   | 37,002   |
| Related to bank accounts service, cash and clearing operations | 9,777  | 9,512  |
| Related to payment cards and credit cards                      | 5,958  | 4,864  |
| Related to agency services in sale of loans and lease          | 1,104  | 23,249   |
| Related to investment products and deposits                    | 156,867  | 121,237  |
| Related to insurance products                                  | 86,272   | 108,232  |
| Related to sale of investment funds units and asset management | 10,182   | 15,875   |
| Related to brokerage activities                                | 7,404  | 16,155   |
| Other fee and commission income                                | 2,726  | 749  |
| Total  | 302,454  | 336,875  |

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| Fee and commission expense                                     | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>PLN thousand | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>PLN thousand |
|--|--|--|
| Related to loans and advances                                  | 6,889  | 7,783  |
| Related to debit cards and credit cards                        | 4,429  | 3,890  |
| Related to agency services in sale of loans and lease          | 509  | 14,105   |
| Related to investments products and deposits                   | 45,269   | 40,280   |
| Related to insurance products                                  | 12,408   | 15,283   |
| Related to sale of investment funds units and asset management | 1,685  | 2,826  |
| Related to brokerage service                                   | 3,205  | 7,549  |
| Other fee and commission expense                               | 2,813  | 2,509  |
| Total  | 77,207   | 94,225   |

| Net fee and commission income | 225,247 | 242,650 |
|-------------------------------|---------|---------|
|                               |         |         |

In the first quarter of 2011 the income and expense related to agency services in sales of loans and lease and related to investment products and deposits, included the income and expense of subsidiary Open Finance S.A. The Group ceased consolidation of Open Finance S.A. with effect from 1 April 2011 (total amounts after consolidation adjustments were PLN 46,656 thousand income and PLN 20,329 thousand expense).

## 9.3 General administrative expenses

| General administrative expenses  | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>PLN thous and | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>PLN thousand |
|--|---|--|
| Employee benefits  | 88,876  | 78,866   |
| Use of materials and energy  | 8,743   | 9,104  |
| External services, of w hich:  | 71,012  | 86,741   |
| - marketing, representation and advertising  | 13,820  | 27,825   |
| - П services   | 5,027   | 4,580  |
| - lease and rental   | 25,030  | 26,667   |
| - security and cash processing services  | 2,148   | 1,979  |
| - telecommunication and postal services  | 12,852  | 13,365   |
| - legal and advisory services  | 1,595   | 1,710  |
| - other external services  | 10,540  | 10,615   |
| Other taxes and charges  | 2,988   | 3,215  |
| Payments to the Bank Guarantee Fund and the Polish Financial Supervision Authority | 12,047  | 9,785  |
| Amortization and depreciation  | 14,462  | 15,303   |
| Other expenses   | 1,926   | 1,870  |
| Total  | 200,054   | 204,884  |

In the first quarter of 2011 the general administrative expenses of the Group included the expenses of subsidiary Open Finance S.A. The Group ceased consolidation of Open Finance S.A. with effect from 1 April 2011 (total amounts after consolidation adjustments were PLN 30,603 thousand).



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## 9.4 Impairment allowances on financial assets and off-balance sheet provisions

| 01.01.2012 - 31.03.2012<br>(unaudited)   |              | Loans and advan | ces to customers | 3            | Total        | Amounts due  | Lease        | Off-balance<br>sheet | Total        |
|--|--------------|-----------------|------------------|--------------|--------------|--------------|--------------|----------------------|--------------|
|  | corporate    | car             | mortgage         | consumer     | iotai        | from banks   | receivables  | provisions           | iotai        |
| , ,  | PLN thousand | PLN thousand    | PLN thousand     | PLN thousand | PLN thousand | PLN thousand | PLN thousand | PLN thousand         | PLN thousand |
| Impairment allowances/provisions at the beginning                                  | 217,505      | 683,428         | 1,323,172        | 1,403,395    | 3,627,500    | 191          | 59,098       | 1,294                | 3,688,083    |
| Increases  | 285,133      | 93,727          | 470,942          | 89,044       | 938,846      | -            | 7,200        | 1,552                | 947,598      |
| Decreases  | (261,022)    | (76,994)        | (266,011)        | (97,679)     | (701,706)    | (190)        | (566)        | (752)                | (703,214)    |
| Net change in impairment allowances/ provisions recognized in the income statement | 24,111       | 16,733          | 204,931          | (8,635)      | 237,140      | (190)        | 6,634        | 800                  | 244,384      |
| Utilization - write-offs   | (58)         | (6,620)         | (4)              | (9,614)      | (16,296)     | -            | -            | -                    | (16,296)     |
| Utilization - sale of portfolio  | (18,700)     | (42,503)        | (25,130)         | (182,864)    | (269,197)    | -            | -            | -                    | (269,197)    |
| Other increases  | 203          | -               | -                | -            | 203          | 2            | -            | -                    | 205          |
| Other decreases  | (1,522)      | (3,369)         | (47,171)         | (4,035)      | (56,097)     | -            | -            | -                    | (56,097)     |
| Net other increases/ decreases   | (1,319)      | (3,369)         | (47,171)         | (4,035)      | (55,894)     | 2            | -            | -                    | (55,892)     |
| Impairment allowances/provisions at the end of the period                          | 221,539      | 647,669         | 1,455,798        | 1,198,247    | 3,523,253    | 3            | 65,732       | 2,094                | 3,591,082    |

| 01.01.2011 - 31.03.2011  | ı            | Loans and advances to customers |              |              | I Total I    | Amounts due  | Lease        | Off-balance<br>sheet | Total        |
|--|--------------|---------------------------------|--------------|--------------|--------------|--------------|--------------|----------------------|--------------|
| (unaudited)  | corporate    | car                             | mortgage     | consumer     |              | from banks   | receivables  | provisions           |              |
|  | PLN thousand | PLN thousand                    | PLN thousand | PLN thousand | PLN thousand | PLN thousand | PLN thousand | PLN thousand         | PLN thousand |
| Impairment allowances/ provisions at the beginning of the period                   | 150,898      | 538,607                         | 583,157      | 1,305,858    | 2,578,520    | 223          | 39,999       | 1,541                | 2,620,283    |
| Increases  | 204,149      | 141,203                         | 186,745      | 168,786      | 700,883      | 68           | 5,776        | 1,893                | 708,620      |
| Decreases  | (188,195)    | (77,045)                        | (87,377)     | (118,791)    | (471,408)    | (16)         | (1,265)      | (1,028)              | (473,717)    |
| Net change in impairment allowances/ provisions recognized in the income statement | 15,954       | 64,158                          | 99,368       | 49,995       | 229,475      | 52           | 4,511        | 865                  | 234,903      |
| Utilization - write-offs   | (14,448)     | (4,360)                         | (193)        | (2,444)      | (21,445)     | -            | -            | -                    | (21,445)     |
| Other increases  | -            | -                               | -            | 321          | 321          | 6            | 1,265        | -                    | 1,592        |
| Other decreases  | (108)        | (3,280)                         | (13,224)     | (9,953)      | (26,565)     | -            | -            | -                    | (26,565)     |
| Net other increases/ decreases   | (108)        | (3,280)                         | (13,224)     | (9,632)      | (26,244)     | 6            | 1,265        | -                    | (24,973)     |
| Impairment allowances/ provisions at the end of the period                         | 152,296      | 595,125                         | 669,108      | 1,343,777    | 2,760,306    | 281          | 45,775       | 2,406                | 2,808,768    |

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## 9.5 Income tax

Current income tax is calculated according to Polish tax regulations. The basis of calculation is the pre-tax accounting profit adjusted for non-deductible costs, non-taxable income and other income and expenses changing the tax base as defined in the Act on Corporate Income Tax of 15 February 1992 with later amendments.

For purposes of financial reporting, deferred tax is calculated using the liability method in respect of temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts in the financial statements. The effective tax rate of the Group for the first quarter of 2012 amounts to 19.4%.

Major components of income tax expense for the 3-month period ended 31 March 2012 and 31 March 2011 are as follows:

|   | 01.01.2012- | 01.01.2011-  |
|---|-------------|--------------|
|   | 31.03.2012  | 31.03.2011   |
|   | (unaudited) | (unaudited)  |
|   | PLNthousand | PLN thousand |
| Consolidated income statement   |             |              |
| Current income tax  | 42,943      | 16,090       |
| Current tax charge  | 41,959      | 16,586       |
| Adjustments related to current tax from previous years  | 984         | (496)        |
| Deferred income tax   | (2,741)     | 9,699        |
| Related to origination and reversal of temporary differences  | (2,741)     | (57,928)     |
| Tax loss from previous years  | -           | 67,627       |
| Tax charge in the consolidated income statement   | 40,202      | 25,789       |
| Consolidated statement of comprehensive income  |             |              |
| Current income tax  | -           | -            |
| Deferred income tax   | (27,825)    | (6,980)      |
| Related to origination and reversal of temporary differences, of w hich:  | (27,825)    | (6,980)      |
| related to available-for-sale financial assets  | 1,574       | (1,369)      |
| related to cash flow hedges   | (29,399)    | (5,611)      |
| Tax charge in the consolidated statement of comprehensive income  | (27,825)    | (6,980)      |
| Total main components of tax charge recognized in the consolidated income statement and in the consolidated statement of comprehensive income | 12,377      | 18,809       |

## 9.6 Earnings per share

Basic earnings per share

Basic earnings per share is calculated by dividing net profit for the period attributable to ordinary shareholders of the parent company by weighted average number of ordinary shares issued within the given period.

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| Basic earnings per share   | 01.01.2012-<br>31.03.2012 | 01.01.2011-<br>31.03.2011 |
|--|---------------------------|---------------------------|
| Profit for the period attributable to equity holders of the parent (in PLN thousand) | 166,560                   | 100,012                   |
| Weighted average number of ordinary shares   | 953,214,362               | 953,067,517               |
| Basic earnings per share (in PLN)  | 0.175                     | 0.105                     |

The weighted average number of shares for the first quarter of 2011 and 2012 was adjusted by the number of ordinary shares bought back during the period, multiplied by a time-weighting factor.

#### Diluted earnings per share

The diluted earnings per share is calculated by dividing net profit for the period attributable to the ordinary holders of the parent by the weighted average number of issued ordinary shares outstanding during the period adjusted by the weighted average number of the ordinary shares which would be issued as a result of the conversion of all dilutive potential equity instruments into the ordinary shares.

| Diluted earnings per share   | 01.01.2012-<br>31.03.2012 | 01.01.2011-<br>31.03.2011 |
|--|---------------------------|---------------------------|
| Profit for the period attributable to equity holders of the parent (in PLN thousand) | 166,560                   | 100,012                   |
| Weighted average number of ordinary shares   | 953,214,362               | 953,067,517               |
| Weighted average number of potential ordinary shares                                 | 3,608,245                 | -                         |
| Diluted earnings per share (in PLN)  | 0.174                     | 0.105                     |

In accordance with IAS 33 Earnings Per Share, the Bank calculated the diluted earnings per share taking into account the granted rights to warrants entitling to acquisition of shares in Getin Noble Bank S.A. as a part of the Management Share Option Scheme organized in the Bank.

The diluting shares are calculated as the number of shares that would have been issued, when the realization of all share options would take place at the market price set as the quarterly average closing price of the Bank's shares.

## 9.7 Loans and advances to customers

|  | 31.03.2012<br>(unaudited) | 31.12.2011   |
|--|---------------------------|--------------|
|  | PLN thousand              | PLN thousand |
| Loans and advances                         | 42,976,555                | 43,409,700   |
| Purchased receivables                      | 472,399                   | 480,897      |
| Payment cards and credit cards receivables | 187,459                   | 208,187      |
| Realized guarantees and letters of credit  | 81                        | 81           |
| Total                                      | 43,636,494                | 44,098,865   |
| Impairment allow ances                     | (3,523,253)               | (3,627,500)  |
| Total, net                                 | 40,113,241                | 40,471,365   |

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| 31.03.2012<br>(unaudited) | Gross value<br>of unimpaired<br>loans<br>PLN thousand | Gross value<br>of impaired<br>loans<br>PLN thousand | Allowances for<br>unimpaired<br>loans<br>PLN thousand | Allowances for impaired loans PLN thousand | Total, net PLNthousand |
|---------------------------|---|---|---|--|------------------------|
| corporate loans           | 2,339,690   | 305,196   | (29,964)  | (191,575)                                  | 2,423,347              |
| car loans                 | 3,221,604   | 844,130   | (51,396)  | (596,273)                                  | 3,418,065              |
| mortgage loans            | 30,439,130  | 2,680,273   | (323,619)   | (1,132,179)                                | 31,663,605             |
| consumer loans            | 2,273,622   | 1,532,849   | (47,450)  | (1,150,797)                                | 2,608,224              |
| Total                     | 38,274,046  | 5,362,448   | (452,429)   | (3,070,824)                                | 40,113,241             |

| 31.12.2011      | Gross value of<br>unimpaired<br>loans<br>PLN thousand | Gross value of impaired loans PLN thousand | Allowances for<br>unimpaired<br>loans<br>PLN thousand | Allowances for impaired loans PLN thousand | Total, net PLN thousand |
|-----------------|---|--|---|--|-------------------------|
| corporate loans | 2,104,927   | 305,370                                    | (26,545)  | (190,960)                                  | 2,192,792               |
| car loans       | 3,243,182   | 887,626                                    | (52,558)  | (630,870)                                  | 3,447,380               |
| mortgage loans  | 31,156,212  | 2,511,134                                  | (327,308)   | (995,864)                                  | 32,344,174              |
| consumer loans  | 2,147,968   | 1,742,446                                  | (49,849)  | (1,353,546)                                | 2,487,019               |
| Total           | 38,652,289  | 5,446,576                                  | (456,260)   | (3,171,240)                                | 40,471,365              |

In the first quarter of 2012 Getin Noble Bank S.A. sold its receivables consisting of housing loans, car loans, corporate loans and consumer impaired loans. The nominal value of portfolio covered by the assignment agreements totalled to PLN 343,302 thousand.

On 8 March 2012 the Bank concluded a three-year contract for sub-participation of receivables, which concerns the acquisition by sub-participant of the exclusive rights to cash flows from the receivables of the Bank specified in the contract, including outstanding consumer impaired loans portfolio. The nominal value of the portfolio being subject to sub-participation was PLN 146,128 thousand. The receivables covered by the sub-participation because of the provisions contained in the contract are not excluded from the balance sheet of the Group.

## 9.8 Investments in associates

The carrying value of the Getin Noble Bank S.A. Group investments in associates (i.e. cost adjusted with the share of change in the net assets) as at 31 March 2012 presents the table below:

| Entity            | 31.03.2012<br>(unaudited)<br>PLN thousand | 31.12.2011<br>PLN thousand |
|-------------------|---|----------------------------|
| Open Finance S.A. | 347,860                                   | 333,039                    |
| ldea Bank S.A.    | -   | 93,345                     |
| Total             | 347,860                                   | 426,384                    |

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| Change in investments in associates                              | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>PLN thousand | 01.01.2011-<br>31.12.2011<br>PLN thousand |
|--|--|---|
| At the beginning of the period                                   | 426,384  |   |
| Purchase/ (sale) of shares                                       | (93,587)   | 642,380                                   |
| Share of profit/ (loss)  | 15,063   | 30,143                                    |
| Adjustment of the carrying value of the investment in associates | -  | (246,139)                                 |
| At the end of the period   | 347,860  | 426,384                                   |

On 16 March 2012 Getin Noble Bank S.A. sold the whole share in an associate Idea Bank S.A. The settlement of the sale transaction was presented in the Note 6.2 to the financial statements.

Selected information on associates as at 31 March 2012 and for the 3-month period ended 31 March 2012 is presented below:

| Entity            | Total<br>assets | Total<br>liabilities | Revenues     | Net profit   | % share |
|-------------------|-----------------|----------------------|--------------|--------------|---------|
|                   | PLN thousand    | PLN thousand         | PLN thousand | PLN thousand |         |
| Open Finance S.A. | 600,443         | 312,047              | 133,044      | 30,338       | 48.85%  |

The fair value of the investment in Open Finance S.A., for which there are published price quotations amounted to PLN 375,240 thousand as at 31 March 2012.

## 9.9 Amounts due to customers

|   | 31.03.2012               | 31.12.2011  |
|---|--------------------------|-------------|
|   | (unaudited) PLN thousand | PLNthousand |
| Amounts due to corporate entities       | 8,079,952                | 8,253,381   |
| Current accounts and overnight deposits | 965,741                  | 799,572     |
| Term deposits                           | 7,114,211                | 7,453,809   |
| Amounts due to state budget entities    | 1,921,855                | 1,490,242   |
| Current accounts and overnight deposits | 693,793                  | 997,725     |
| Term deposits                           | 1,228,062                | 492,517     |
| Amounts due to individuals              | 37,771,560               | 36,567,439  |
| Current accounts and overnight deposits | 2,481,571                | 2,338,364   |
| Term deposits                           | 35,289,989               | 34,229,075  |
| Total                                   | 47,773,367               | 46,311,062  |

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| Liabilities structure from the balance sheet date to maturity date | 31.03.2012<br>(unaudited)<br>PLN thous and | 31.12.2011 PLN thousand |
|--|--|-------------------------|
| Current accounts and overnight deposits                            | 4,141,105                                  | 4,135,661               |
| Term liabilities with term to maturity:                            | 43,632,262                                 | 42,175,401              |
| up to 1 month  | 7,191,950                                  | 8,687,761               |
| from 1 to 3 months   | 17,035,540                                 | 15,011,404              |
| from 3 to 6 months   | 10,977,935                                 | 10,557,836              |
| from 6 months to 1 year  | 6,357,414                                  | 5,583,161               |
| from 1 to 5 years  | 1,601,798                                  | 2,091,631               |
| over 5 years   | 467,625                                    | 243,608                 |
| Total  | 47,773,367                                 | 46,311,062              |

|  | 31.03.2012<br>(unaudited)<br>PLN thous and | 31.12.2011<br>PLN thousand |
|--|--|----------------------------|
| Amounts due to customers with variable interest rate | 4,602,014                                  | 4,639,073                  |
| Amounts due to customers with fixed interest rate    | 42,904,363                                 | 41,421,466                 |
| Non-interest bearing liabilities - interest          | 266,990                                    | 250,523                    |

## 9.10 Hedge accounting

The Group applies cash flow hedge for mortgage loan portfolio denominated in CHF with separated portfolio explicitly determined CIRS float-to-fixed CHF/PLN hedging transactions and cash flow hedge of PLN deposits portfolio with separated from real CIRS transactions explicitly determined portfolio of IRS fixed-to-float hedging transactions. During the hedge period the Bank assesses the effectiveness of hedge relationship. The change in fair value of hedging instruments is recognized in revaluation reserve in the amount of effective part of hedge. Ineffective part of hedge is recognized in the profit or loss account.

Effective part recognized in revaluation reserve after the date of redesignation of hedge relationship is subject to gradual reclassification (amortization in profit or loss account), in accordance with the schedule developed by the Bank, until the maturity term of initial portfolio.

The value of effective change in fair value of hedging instruments, presented in revaluation reserve as at 31 March 2012, amounts to PLN -94,064 thousand. Cash flows relating to hedged transactions will be realized from 2 April 2012 to 11 July 2016, i.e. to maturity date of the longest CIRS transaction.

The maturity dates of CIRS hedging transactions as at 31 March 2012 and 31 December 2011 are as follows:

| 31.03.2012  | Up to 1 month PLN thousand | 3 months | From 3 months<br>to 1 year<br>PLN thousand | 5 years    | Total PLN thousand |
|-------------|----------------------------|----------|--|------------|--------------------|
| Receivables | -                          | -        | 4,787,458                                  | 10,689,705 | 15,477,163         |
| Liabilities | -                          | -        | 4,718,910                                  | 11,244,450 | 15,963,360         |

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| 31.12.2011  | Up to 1 month PLN thousand | 3 months | From 3 months<br>to 1 year<br>PLN thousand | 5 years    | Total PLN thousand |
|-------------|----------------------------|----------|--|------------|--------------------|
| Receivables | -                          | 183,945  | 1,348,775                                  | 12,803,180 | 14,335,900         |
| Liabilities | -                          | 181,665  | 1,362,488                                  | 13,897,372 | 15,441,525         |

The change in fair value of cash flow hedge recognized in revaluation reserve is presented below:

| Comprehensive income concerning cash flow hedges                                | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>PLN thousand | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>PLN thousand |
|---|--|--|
| Accumulated comprehensive income at the beginning of the period (gross)         | 38,602   | (53,494)   |
| Gains/(losses) on hedging instrument  | 832,528  | 506,700  |
| Amount transferred from other comprehensive income to profit or loss, of which: | (987,259)  | (536,232)  |
| interest income   | (147,159)  | (95,382)   |
| foreign exchange gains/(losses)   | (840,100)  | (440,850)  |
| Accumulated comprehensive income at the end of the period (gross)               | (116,129)  | (83,026)   |
| Tax effect  | 22,065   | 15,775   |
| Accumulated comprehensive income at the end of the period (net)                 | (94,064)   | (67,251)   |
| Ineffective portion of cash flow hedges recognized in profit or loss            | 19,902   | 17,309   |
| Effect on other comprehensive income for the period (gross)                     | (154,731)  | (29,532)   |
| Deferred tax on cash flow hedges  | 29,399   | 5,611  |
| Effect on other comprehensive income for the period (net)                       | (125,332)  | (23,921)   |

## 9.11 Seasonality of operations

There are not any significant seasonal fluctuation factors in the Group activities and thus the presented results of the Group are not subject to significant fluctuations during the year.

## 9.12 Issue, redemption and repurchase of debt securities

In the first quarter of 2012 the following issues and redemptions of bonds were made by Getin Noble Bank S.A.:

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| Type of issued debt securities        | Issue<br>date | Maturity<br>date | Number of securities | Face<br>value<br>PLN thousand |
|---------------------------------------|---------------|------------------|----------------------|-------------------------------|
| Getin Noble Bank Bonds 1/2012 Tranche | 2012-02-17    | 2012-05-17       | 1,100                | 110,000                       |
| Getin Noble Bank Bonds 2/2012 Tranche | 2012-02-17    | 2012-08-17       | 150                  | 15,000                        |
| Getin Noble Bank Bonds 3/2012 Tranche | 2012-02-17    | 2012-05-17       | 350                  | 35,000                        |
| Getin Noble Bank Bonds 4/2012 Tranche | 2012-02-22    | 2012-08-17       | 500                  | 50,000                        |
| Getin Noble Bank Bonds 5/2012 Tranche | 2012-03-02    | 2012-12-04       | 150                  | 15,000                        |
| Getin Noble Bank Bonds 6/2012 Tranche | 2012-03-02    | 2012-06-01       | 700                  | 70,000                        |
| Getin Noble Bank Bonds 7/2012 Tranche | 2012-03-16    | 2013-03-15       | 200                  | 20,000                        |
| Getin Noble Bank Bonds 8/2012 Tranche | 2012-03-16    | 2012-12-14       | 100                  | 10,000                        |
| Getin Noble Bank Bonds 9/2012 Tranche | 2012-03-16    | 2012-06-15       | 400                  | 40,000                        |
| Getin Noble Bank Bonds PP I Tranche   | 2012-02-23    | 2018-02-23       | 200,000              | 200,000                       |
| Getin Noble Bank Bonds PP II Tranche  | 2012-02-23    | 2018-02-23       | 41,641               | 41,641                        |
| Getin Noble Bank Bonds PP III Tranche | 2012-03-23    | 2018-03-23       | 160,000              | 160,000                       |
| Total                                 |               |                  | 405,291              | 766,641                       |

| Type of redeemed debt securities       | Issue<br>date | Redemption date | Number of securities | Face<br>value |
|--|---------------|-----------------|----------------------|---------------|
|  |               |                 |                      | PLN thousand  |
| Getin Noble Bank Bonds 13/2011 Tranche | 2011-11-08    | 2012-02-17      | 1,000                | 100,000       |
| Getin Noble Bank Bond 14/2011 Tranche  | 2011-11-09    | 2012-02-17      | 150                  | 15,000        |
| Getin Noble Bank Bond 15/2011 Tranche  | 2011-12-02    | 2012-03-02      | 270                  | 27,000        |
| Getin Noble Bank Bond 16/2011 Tranche  | 2011-12-16    | 2012-03-16      | 710                  | 71,000        |
| Total                                  |               |                 | 2,130                | 213,000       |

On 20 January 2012, the Polish Financial Supervision Authority approved a prospectus drawn up by Getin Noble Bank S.A., in connection with public offering of bearer bonds within the Initial Public Bond Issue Program. The Bidder is Noble Securities S.A. Bonds issued within the Program will be issued in many series to a maximum amount of PLN 1 billion. The nominal value of one bond is PLN 1 thousand.

In the first quarter of 2012 the Bank issued 401,641 bonds in three series (PP-I, PP-II and PP-III) with a total nominal value of PLN 401,641 thousand. On 23 March 2012 the Polish Financial Supervision Authority approved the inclusion in the supplementary funds of Getin Noble Bank S.A. the amount of PLN 241,641 thousand acquired by the Bank through the issue of series PP-I and PP-II bonds. On 18 April 2012, the Polish Financial Supervision Authority approved the inclusion in the supplementary funds of the Bank the amount of PLN 160 million raised by the Bank through the issue of PP-III series bonds.

## 9.13 Dividends paid and proposed

In the reporting period the parent entity did not pay or declare any dividends.

On 3 April 2012, the General Meeting of Getin Noble Bank S.A. decided to appropriate the Bank's profit for 2011 amounting to PLN 556,953 thousand to increase the reserve capital.

On 27 March 2012 the Bank's subsidiary - Noble Funds TFI S.A. paid a dividend of total gross value of PLN 19,655 thousand, being the net profit of the entity for the year 2011. The divided per one ordinary share amounted to PLN 196.47 (after rounding).

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## 9.14 Contingent liabilities

The Bank has commitments to grant loans. These commitments comprise approved but not fully utilized loans, unused credit card limits and unused overdraft limits on current accounts. The Bank issues guarantees and letters of credit which serve as security in case the Group's customers will discharge their liabilities towards third parties. The Bank charges fee for these commitments issued which are settled in accordance with the nature of the given instrument.

Provisions are recognized for contingent liabilities with the risk of loss of value of the underlying assets. If, at the balance sheet date, objective evidence has been identified that assets underlying contingent liabilities are impaired, the Bank creates a provision in the amount of a difference between statistically estimated part of the off-balance sheet exposure (balance sheet equivalent of current off-balance sheet items) and the present value of estimated future cash flows. The created provision does not reduce the value of the assets underlying the off-balance sheet contingent liabilities and is recognized in the Bank's statement of financial positions under 'Provisions' and in the income statement.

|   | 31.03.2012<br>(unaudited) | 31.12.2011   |
|---|---------------------------|--------------|
|   | PLN thousand              | PLN thousand |
| Contingent liabilities granted                      | 2,235,120                 | 1,985,943    |
| financial   | 2,218,142                 | 1,974,770    |
| guarantees  | 16,978                    | 11,173       |
| Contingent liabilities received                     | 311,180                   | 318,891      |
| financial   | 104,040                   | 110,420      |
| guarantees  | 207,140                   | 208,471      |
| Liabilities relating to sale/ purchase transactions | 36,353,791                | 38,603,969   |
| Other off-balance sheet items                       | 13,361,055                | 13,016,881   |
| Total   | 52,261,146                | 53,925,684   |

## 9.15 Capital adequacy ratio

As at 31 March 2012 and 31 December 2011, the capital adequacy ratio and own funds being the basis for the calculation of the ratio were calculated pursuant to the following regulations:

- The Banking Act of 29 August 1997 (Journal of Laws of 2002, No. 72, item 665 with subsequent amendments),
- Resolution No. 76/2010 of the Polish Financial Supervision Authority dated 10 March 2010, on scope and detailed rules of calculating capital requirements for particular types of risk,
- Resolution No. 325/2011 of the Polish Financial Supervision Authority dated 20 December 2011, on other deductions from a bank's core capital, amount thereof, scope and conditions of such deductions from the core capital of a bank, other balance sheet items included in the supplementary capital, the amount and scope thereof, and the conditions of including them in a bank's supplementary capital, deductions from a bank's supplementary capital, the amount and scope thereof and conditions of performing such deductions from the banks' supplementary capital, the scope and manner of taking account of the business of banks conducting their activities in groups in calculating their own funds,
- Resolution No. 208/2011 of the Polish Financial Supervision Authority of 22 August 2011, on the detailed principles and conditions of accounting for exposures in determining compliance with exposure concentration limit and large exposure limit.

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|  | 31.03.2012<br>(unaudited) | 31.12.2011   |
|--|---------------------------|--------------|
|  | PLN thousand              | PLN thousand |
| Core capital (Tier 1)  | 3,717,370                 | 3,515,580    |
| Share capital  | 953,763                   | 953,763      |
| Reserve capital  | 2,378,343                 | 2,375,766    |
| Retained earnings  | 619,898                   | ı            |
| Other capital reserves   | 37,493                    | 37,493       |
| Non-controlling interests  | 3,799                     | 3,659        |
| Purchased own shares   | -                         | (696)        |
| Audited profit for the period  | -                         | 791,222      |
| Deductions:  | (275,926)                 | (645,627)    |
| Intangible assets  | (100,449)                 | (125,886)    |
| Unrealised losses on debt financial instruments classified as available-for-sale | (1,547)                   | (4,345)      |
| Retained earnings  | -                         | (302,204)    |
| Equity investments in financial entities   | (173,930)                 | (213,192)    |
| Supplementary funds (Tier 2)   | 472,488                   | 187,763      |
| Subordinated liabilities recognized as supplementary funds                       | 641,641                   | 400,000      |
| Unrealised gains on debt financial instruments classified as available-for-sale  | 4,247                     | 408          |
| Exchange differences on translation of foreign operations                        | 530                       | 547          |
| Deductions:  | (173,930)                 | (213,192)    |
| Equity investments in financial entities   | (173,930)                 | (213,192)    |
| Short-term capital (Tier 3)  | 3,448                     | 3,845        |
| TOTAL OWN FUNDS  | 4,193,306                 | 3,707,188    |
| Capital requirements for   |                           |              |
| Credit risk  | 2,763,812                 | 2,775,996    |
| Counterparty credit risk   | 631                       | 657          |
| Operating risk   | 290,408                   | 222,495      |
| Interest rate risk   | 1,125                     | 804          |
| Other risks  | 1,692                     | 2,384        |
| TOTAL CAPITAL REQUIREMENTS   | 3,057,668                 | 3,002,336    |
| CARITAL ADEQUACY BATIO   | 11.0%                     | 0.00/        |
| CAPITAL ADEQUACY RATIO   | 11.0%                     | 9.9%         |

The concentration risk and the related capital requirement are calculated based on the provisions of the above resolutions. As at 31 March 2012 and 31 December 2011, the portfolio of the Group did not contain any receivables that could be qualified as exceeding the concentration limits, therefore the Group estimates the concentration risk to be not significant.

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## 9.16 Information on operating segments

The following reporting operating segments occur within the Group:

#### Banking

The scope of Group's activities covered by this segment is providing banking services and conducting business activity in the area of: accepting cash deposits payable on demand or on maturity date, running the deposit accounts, running other bank accounts, granting loans, issuing and confirming bank guarantees and opening and confirming letters of credit, issuing bank securities, running banking cash settlements, granting cash loans, cheque and bill of exchange operations and operations relating to warrants, issuing payment cards and carrying out operations with the use of these cards, term financial operations, purchases and sales of cash debts, safeguarding of items and securities and providing safe boxes, running purchase and sale of foreign currencies, granting and confirming guarantees, performing ordered activities, connected with the issue of securities, intermediary in monetary transfers and settlements in foreign exchange transactions. The Group conducts its activity in this segment throughout the country, provides private banking services - current accounts for individual customers, savings accounts, deposits, consumer and mortgage loans, term deposits, both in zlotys and foreign currencies.

Segment's income includes all income recognized by Getin Noble Bank S.A., Getin Leasing S.A. Group, Noble Concierge Sp. z o.o. and Getin Finance Plc. In the banking segment's income the share of profits of associate Idea Bank S.A. is also included. Assets of this segment comprise assets of Getin Noble Bank S.A., the Getin Leasing S.A. Group, Noble Concierge Sp. z o.o. and Getin Finance Plc.

#### Financial intermediary

The scope of Group's activities covered by this segment is providing services related to financial intermediation - loan, deposit, savings, investment intermediation. Services related to personal finance include legal information, experts advices, banking offers comparison. General investment intermediary services comprise offers and analyses of offered savings plans, deposits, currency programmes, investment funds.

Segment's income includes all income recognised by Noble Securities S.A. In the financial intermediary segment's income the share in profits of associate Open Finance S.A. is also included. Assets of the segment include assets of Noble Securities S.A.

#### Asset and fund management

The scope of this segment is placing cash collected by means of public offering of unit fund, advising with respect to securities transactions, managing securities portfolios on demand, creating and managing investment funds.

Segment's income includes income recognised by Noble Funds TFI S.A. Segment assets include assets of Noble Funds TFI S.A.

None of operating segments of the Group was combined with other segment in order to create the above reporting operating segments.

The Management Board monitors separately operational results of segments in order to make decisions relating to allocation of resources, assessment of results of such allocation and the results of activities. The basis for the assessment of the financial performance is pre-tax profit or loss. Income tax is monitored on the Group's level.

Transaction costs used in transactions between operating segments are established on the arm's length basis, similar to the transactions with unrelated third parties.

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| 01.01.2012 - 31.03.2012<br>(unaudited) | Banking 1) PLN thousand | Financial intermediary PLN thousand | Asset and fund management PLN thousand | Adjustments PLN thousand |    | Total PLN thousand |
|--|-------------------------|-------------------------------------|--|--------------------------|----|--------------------|
| Revenues                               |                         |                                     |  |                          |    |                    |
| - external                             | 1,411,278               | 28,372                              | 10,352                                 | 23,608                   |    | 1,473,610          |
| - internal                             | 34,076                  | 10,032                              | 391                                    | (44,499)                 |    | -                  |
| Total segment revenues                 | 1,445,354               | 38,404                              | 10,743                                 | (20,891)                 | 2) | 1,473,610          |
| Profit before tax                      |                         |                                     |  |                          |    |                    |
| - external                             | 162,499                 | 13,026                              | 6,044                                  | 26,024                   |    | 207,593            |
| - internal                             | 4,283                   | 9,718                               | (682)                                  | (13,319)                 |    | -                  |
| Segment profit/ (loss) before tax      | 166,782                 | 22,744                              | 5,362                                  | 12,705                   | 3) | 207,593            |
| Segment assets as at 31.03.2012        | 56,663,571              | 217,489                             | 15,172                                 | (1,627,623)              | 4) | 55,268,609         |

- 1) Banking segment's income includes interest income amounting to PLN 1,065,180 thousand. Profit before tax also includes interest expense amounting to PLN 756,143 thousand.
- 2) Income presented in segments does not include consolidation adjustments.
- 3) Profit before tax presented in segments does not include consolidation adjustments. The analysis of operating segments is carried out by the Management Board of the parent company on the pre-tax level and does not include income tax.
- 4) Assets presented in segments do not include consolidation adjustments.

| 01.01.2011 - 31.03.2011<br>(unaudited) | Banking 1) PLN thousand | Financial intermediary PLN thousand | Asset and funds management PLN thousand | Adjustments PLN thousand |    | Total PLN thousand |
|--|-------------------------|-------------------------------------|---|--------------------------|----|--------------------|
| Revenues                               |                         |                                     |   |                          |    |                    |
| - external                             | 1,419,135               | 82,473                              | 16,133                                  | (320,607)                |    | 1,197,134          |
| - internal                             | 41,974                  | 44,634                              | 318                                     | (86,926)                 |    | -                  |
| Total segment revenues                 | 1,461,109               | 127,107                             | 16,451                                  | (407,533)                | 2) | 1,197,134          |
| Profit before tax                      |                         |                                     |   |                          |    |                    |
| - external                             | 426,443                 | 1,053                               | 12,084                                  | (311,337)                |    | 128,243            |
| - internal                             | 13,824                  | 34,651                              | (4,722)                                 | (43,753)                 |    | -                  |
| Segment profit / (loss) before tax     | 440,267                 | 35,704                              | 7,362                                   | (355,090)                | 3) | 128,243            |
| Segment assets as at 31.12.2011        | 54,798,841              | 231,695                             | 28,842                                  | (1,517,304)              | 4) | 53,542,074         |

- 1) Banking segment's income includes interest income amounting to PLN 810,471 thousand. Profit before tax also includes interest expense amounting to PLN 520,371 thousand.
- 2) Income presented in segments does not include consolidation adjustments.
- 3) Profit before tax presented in segments does not include consolidation adjustments.
  The analysis of operating segments is carried out by the Management Board of the parent company on the pre-tax level and does not include income tax.
- 4) Assets presented in segments do not include consolidation adjustments.

Interim condensed consolidated financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



## 9.17 Related party transactions

The Getin Noble Bank Group understands related party as direct parent company- Get Bank S.A., the Group's associates with their subordinated entities and entities related to the ultimate parent – Mr. Leszek Czarnecki.

The consolidated financial statements comprise financial statements of Getin Noble Bank S.A. and the financial statements of subsidiaries mentioned in the note 6.1. Transactions concluded by entities of the Group in the first quarter of 2012 and 2011 were realized on an arm's length basis. All transactions, except for the agreements described below, resulted from current business.

### Other transactions with related parties

On 24 January 2012 Getin Noble Bank S.A. sold 150,000 shares in its subsidiary Introfactor S.A., representing 100% of the company's share capital to LC Corp B.V. with its registered office in Parnassustoren and to JA Investment Holding B.V. with its registered office in Alkmaar.

On 16 March 2012 Getin Noble Bank S.A. sold to Getin Holding S.A. the whole held package of 9,872,629 shares of an associate Idea Bank S.A., representing 37.05% of its share capital and entitling to 39.44% of votes at the company's General Meeting.

On 12 March 2012 the Bank sold in a session package transaction on the Warsaw Stock Exchange, all held own shares, i.e. 695,580 shares with nominal value of PLN 1,00 each to LC Corp B.V. with its registered office in Amsterdam for a total price of PLN 3,276 thousand. The sold shares as at 12 March 2012 represented 0.07% of share capital of the Bank, which gives the right to 0.07% of the votes at the General Meeting.

In the Group operate option schemes for the management of the Bank and its subsidiaries, which conditions were described in the consolidated financial statements of the Getin Noble Bank Capital Group for the year ended 31 December 2011.

On 2 January 2012, the non-controlling shareholders of Noble Funds TFI S.A. (Members of the Management Board of Noble Funds TFI S.A. – Mr. Mariusz Staniszewski, Mr. Paweł Homiński and Mrs. Sylwia Magott as well as Mr. Mariusz Błachut), holding in total 30% of shares in the company, informed about the execution of the call option, i.e. their right to sell the shares in Noble Funds TFI S.A. owned by them to Getin Noble Bank S.A. The transfer of rights to the shares commenced on 1 March 2012 for the price of PLN 58,965 thousand. In result of this transaction since 1 March 2012 Getin Noble Bank S.A. owns 100% of the share capital of Noble Funds TFI S.A.

In relation to the valuation of option to purchase shares in Noble Securities S.A. based on the agreement dated 25 November 2010 to Mr. Czcibor Dawid, being as at 31 March 2012 the President of the Management Board of Noble Securities S.A., as well as option to sell owned shares in favour of Getin Noble Bank S.A., in the first quarter 2012 the Group recognized PLN 758 thousand of costs in correspondence with liabilities. If the sale option is not exercised, the Bank has the right to request to call Mr. Czcibor Dawid to sell shares (call option).

In the first quarter 2012 the Group recognized costs of PLN 410 thousand in the employee benefits and other capital reserves related to the Management Option Scheme granted to Mr. Krzysztof Rosiński, being the President of the Management Board of Getin Noble Bank S.A. as of 31 March 2012, on the basis of the agreement concluded on 18 November 2009 by Getin Holding S.A. with Mr. Krzysztof Rosiński.

The valuation of the Management Options Program implemented by Getin Noble Bank S.A. in the first quarter of 2012 the Group recognized PLN 1,113 thousand included in the employee benefits and other capital reserves.

Interim condensed consolidated financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



## 9.18 Subsequent events

On 3 April 2012 the Annual General Meeting of Getin Noble Bank S.A. passed a resolution to merge with Get Bank S.A. by transferring all the assets of Getin Noble Bank S.A. to Get Bank S.A. and approved the merger plan agreed between the banks and approved by the Supervisory Boards of both banks.

The General Meeting decided also on the appropriation of Getin Noble Bank S.A. profit for the year 2011 amounting to PLN 556,953 thousand to increase the reserve capital.

On 18 April 2012, the Polish Financial Supervision Authority approved the inclusion in the supplementary funds of Getin Noble Bank S.A of the amount of PLN 160 million, acquired by the Bank through the issuance of series PP-III bonds issued by the Bank on 23 March 2012 within the Initial Public Bond Issue Program for a period of 6 years.

On 8 May 2012 the Polish Financial Supervision Authority decided to give its consent to the merger of Get Bank S.A and Getin Noble Bank S.A. by the transfer of the Getin Noble Bank S.A. assets to Get Bank S.A.

After 31 March 2012 there were no other events not recognized in these financial statements which may significantly affect future financial results of Getin Noble Bank S.A. Capital Group.

Interim condensed consolidated financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



| Signatures of the | he Getin Nob | le Bank S.A. | Management | Board Members: |
|-------------------|--------------|--------------|------------|----------------|
|                   |              |              |            |                |

| 11 May 2012,   | Krzysztof Rosiński    | - President of the Management Board          |  |  |
|--|-----------------------|--|--|--|
| 11 May 2012,   | Karol Karolkiewicz    | - Member of the Management Board             |  |  |
| 11 May 2012,   | Maurycy Kühn          | - Member of the Management Board             |  |  |
| 11 May 2012,   | Krzysztof Spyra       | - Member of the Management Board             |  |  |
| 11 May 2012,   | Radosław Stefurak     | - Member of the Management Board             |  |  |
| 11 May 2012,   | Maciej Szczechura     | - Member of the Management Board             |  |  |
| 11 May 2012,   | Grzegorz Tracz        | - Member of the Management Board             |  |  |
| Signature of the person responsible for the preparation of the financial statements: |                       |  |  |  |
| 11 May 2012, B   | Barbara Kruczyńska-Nu | rek - Chief Accountant, Director of the Bank |  |  |

Interim condensed standalone financial statemements for the 3-month period ended 31 March 2012 (data in PLN thousand)



# II. INTERIM CONDENSED STANDALONE FINANCIAL STATEMENTS FOR THE 3-MONTH PERIOD ENDED 31 MARCH 2012 PREPARED IN ACCORDANCE WITH IFRS

# 1. INTERIM STANDALONE INCOME STATEMENT for the 3-month period ended 31 March 2012

|   | 01.01.2012-                               | 01.01.2011-                               |
|---|---|---|
|   | 31.03.2012<br>(unaudited)<br>PLN thousand | 31.03.2011<br>(unaudited)<br>PLN thousand |
| CONTINUED ACTIVITY  |   |   |
| Interest income   | 1,031,655                                 | 785,230                                   |
| Interest expense  | (727,986)                                 | (503,009)                                 |
| Net interest income   | 303,669                                   | 282,221                                   |
| Fee and commission income   | 273,830                                   | 247,068                                   |
| Fee and commission expense  | (67,388)                                  | (64,119)                                  |
| Net fee and commission income   | 206,442                                   | 182,949                                   |
| Dividend income   | 19,655                                    | 14,050                                    |
| Result on financial instruments measured at fair value through profit or loss | (23,533)                                  | (15,729)                                  |
| Result on other financial instruments   | 57,294                                    | 319,315                                   |
| Foreign exchange result   | 29,017                                    | 43,486                                    |
| Other operating income  | 12,180                                    | 9,818                                     |
| Other operating expense   | (15,968)                                  | (14,623)                                  |
| Net other operating income  | 78,645                                    | 356,317                                   |
| General administrative expenses   | (184,676)                                 | (157,952)                                 |
| Impairment allow ances on financial assets and off-balance sheet provisions   | (237,882)                                 | (228,984)                                 |
| Oeprating profit  | 166,198                                   | 434,551                                   |
| Profit before tax   | 166,198                                   | 434,551                                   |
| Income tax  | (36,146)                                  | (81,226)                                  |
| Net profit  | 130,052                                   | 353,325                                   |

Interim condensed standalone financial statemements for the 3-month period ended 31 March 2012 (data in PLN thousand)



# 2. INTERIM STANDALONE STATEMENT OF COMPREHENSIVE INCOME for the 3-month period ended 31 March 2012

|  | 01.01.2012-<br>31.03.2012<br>(unaudited)<br>PLN thousand | 01.01.2011-<br>31.03.2011<br>(unaudited)<br>PLN thousand |
|--|--|--|
| Net profit for the period                                      | 130,052  | 353,325  |
| Valuation of available-for-sale financial assets               | 8,207  | (7,206)  |
| Income tax on valuation of available-for-sale financial assets | (1,559)  | 1,369  |
| Cash flow hedges   | (154,731)  | (29,532)   |
| Income tax on cash flow hedges                                 | 29,399   | 5,611  |
| Net other comprehensive income                                 | (118,684)  | (29,758)   |
| Total comprehensive income for the period                      | 11,368   | 323,567  |

Interim condensed standalone financial statemements for the 3-month period ended 31 March 2012 (data in PLN thousand)



# 3. INTERIM STANDALONE STATEMENT OF FINANCIAL POSITION as at 31 March 2012

|   | Note      | 31.03.2012<br>(unaudited) | 31.12.2011    |
|---|-----------|---------------------------|---------------|
|   | , and the | PLNthousand               | PLN thous and |
| ASSETS  |           |                           |               |
| Cash and balance with the Central Bank                |           | 2,009,798                 | 2,389,862     |
| Amounts due from banks and financial institutions     |           | 2,312,857                 | 3,262,725     |
| Financial assets held for trading                     |           | -                         | 8,045         |
| Derivative financial instruments                      |           | 334,591                   | 88,204        |
| Loans and advances to customers                       |           | 41,782,729                | 42,015,650    |
| Available-for-sale financial assets                   |           | 7,235,256                 | 4,352,302     |
| Investments in subsidiaries and associates            | 7.1       | 175,928                   | 248,423       |
| Intangible assets                                     |           | 96,019                    | 96,150        |
| Property, plant and equipment                         |           | 146,564                   | 146,377       |
| Investment properties                                 |           | 37,238                    | 36,008        |
| Income tax assets, of w hich:                         |           | 225,171                   | 209,945       |
| Receivables relation to current income tax            |           | -                         | 7,629         |
| Deferred tax asset                                    |           | 225,171                   | 202,316       |
| Other assets  |           | 728,020                   | 463,647       |
| Assets held for sale                                  |           | 1,036                     | 1,036         |
| TOTAL ASSETS  |           | 55,085,207                | 53,318,374    |
| LIABILITIES AND EQUITY                                |           |                           |               |
| Liabilities   |           |                           |               |
| Amounts due to other banks and financial institutions |           | 690,463                   | 581,047       |
| Derivative financial instruments                      |           | 776,458                   | 1,135,135     |
| Amounts due to customers                              |           | 47,903,981                | 46,487,688    |
| Debt securities issued                                |           | 1,323,888                 | 811,673       |
| Liabilities relating to current income tax            |           | 18,091                    | -             |
| Other liabilities                                     |           | 411,660                   | 360,855       |
| Provisions  |           | 16,374                    | 13,848        |
| Total liabilities                                     |           | 51,140,915                | 49,390,246    |
| Equity  |           | 3,944,292                 | 3,928,128     |
| Share capital   |           | 953,763                   | 953,763       |
| Purchased own shares - nominal value                  |           | -                         | (696)         |
| Retained earnings                                     |           | 556,953                   | -             |
| Net profit  |           | 130,052                   | 556,953       |
| Other capital   |           | 2,303,524                 | 2,418,108     |
| Total equity  |           | 3,944,292                 | 3,928,128     |
| TOTAL LIABILITIES AND EQUITY                          |           | 55,085,207                | 53,318,374    |
|   | ļ .       | <u>.</u>                  |               |



Interim condensed standalone financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)

#### 4. INTERIM STANDALONE STATEMENT OF CHANGES IN EQUITY

# for the 3-month period ended 31 March 2012

|                                     | Share        | Purchased own | Retained     | Net profit   |              | Other        | capital      |               | Total equity |
|-------------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|
|                                     | capital      | shares -      | earnings     |              | Reserve      | Revaluation  | Share based  | Other capital |              |
|                                     |              | nominal value |              |              | capital      | reserve      | pay ments-   | reserves      |              |
|                                     |              |               |              |              |              |              | equity       |               |              |
|                                     |              |               |              |              |              |              | component    |               |              |
|                                     | PLN thousand | PLN thousand  | PLN thousand | PLN thousand | PLN thousand | PLN thousand | PLN thousand | PLN thousand  | PLN thousand |
| As at 01.01.2012                    | 953,763      | (696)         | 556,953      | -            | 2,337,319    | 26,923       | 16,373       | 37,493        | 3,928,128    |
| Comprehensive income for the period | -            | -             | -            | 130,052      | -            | (118,684)    | -            | -             | 11,368       |
| Sale of own shares                  | -            | 696           | ı            | -            | 2,577        | 1            | ı            | -             | 3,273        |
| Valuation of the management options | -            | -             | ı            | -            | -            | 1            | 1,523        | -             | 1,523        |
| As at 31.03.2012                    | 953,763      | -             | 556,953      | 130,052      | 2,339,896    | (91,761)     | 17,896       | 37,493        | 3,944,292    |

# for the 3-month period ended 31 March 2011

|   | Share        | Purchased own | Retained     | Net profit   |                 | Other        | capital      |               | Total equity |
|---|--------------|---------------|--------------|--------------|-----------------|--------------|--------------|---------------|--------------|
|   | capital      | shares -      | earnings     |              | Reserve capital | Revaluation  | Share based  | Other capital |              |
|   |              | nominal value |              |              |                 | reserv e     | pay ments -  | reserv es     |              |
|   |              |               |              |              |                 |              | equity       |               |              |
|   |              |               |              |              |                 |              | components   |               |              |
|   | PLN thousand | PLN thousand  | PLN thousand | PLN thousand | PLN thousand    | PLN thousand | PLN thousand | PLN thousand  | PLN thousand |
| As at 01.01.2011                                | 953,763      | (696)         | 435,925      | -            | 1,901,394       | (50,078)     | 3,665        | 37,493        | 3,281,466    |
| Comprehensive income for the period             | -            | -             | -            | 353,325      | -               | (29,759)     | -            | -             | 323,566      |
| Appropriation of profit for the previous period | -            | -             | 932          | -            | 435,925         | -            | -            | -             | 436,857      |
| Valuation of the management options             | -            | -             | 1            | -            | -               | -            | 809          | -             | 809          |
| As at 31.03.2011                                | 953,763      | (696)         | 436,857      | 353,325      | 2,337,319       | (79,837)     | 4,474        | 37,493        | 4,042,698    |

Interim condensed standalone financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



# 5. INTERIM STANDALONE STATEMENT OF CASH FLOWS

for the 3-month period ended 31 March 2012

|  | 01.01.2012 -<br>31.03.2012<br>(unaudited)<br>PLN thousand | 01.01.2011 -<br>31.03.2011<br>(unaudited)<br>PLN thous and |
|--|---|--|
| Cash flows from operating activities                               |   |  |
| Net profit   | 130,052   | 353,325  |
| Total adjustments:   | (1,191,419)   | (1,077,701)  |
| Amortization and depreciation                                      | 13,807  | 12,161   |
| (Gains) / losses from investing activities                         | 72,317  | (241)  |
| Interests and dividends  | (14,111)  | (12,246)   |
| Change in amounts due from banks and financial institutions        | 823,153   | 418,924  |
| Change in financial assets held for trading                        | 8,045   | -  |
| Change in derivative financial instruments (assets)                | (287,718)   | (88,615)   |
| Change in loans and advances to customers                          | 232,921   | (1,295,266)  |
| Change in available-for sale financial instruments                 | (2,876,306)   | (1,244,068)  |
| Change in deferred tax assets                                      | (22,855)  | 71,641   |
| Change in other assets   | (264,373)   | (74,568)   |
| Change in amounts due to other banks and financial institutions    | 109,416   | 99,352   |
| Change in derivative financial instruments (liabilities)           | (442,678)   | (609,614)  |
| Change in amounts due to customers                                 | 1,416,293   | 1,802,789  |
| Change in debt securities issued                                   | (41,426)  | 36,751   |
| Change in provisions   | 2,526   | 383  |
| Change in other liabilities  | 50,805  | (168,115)  |
| Other adjustments  | 3,045   | (5,971)  |
| Income tax paid  | (5,441)   | (23,602)   |
| Current tax expense  | 31,161  | 2,604  |
| Net cash flows used in operating activities                        | (1,061,367)   | (724,376)  |
| Cash flows from investing activities                               |   |  |
| Sale of intangible assets and tangible fixed assets                | 329   | 659  |
| Sale of shares in a subsidiary                                     | 961   | 361,067  |
| Dividends received   | 19,655  | 14,050   |
| Purchase of intangible assets and tangible fixed assets            | (17,727)  | (6,072)  |
| Purchase of shares in a subsidiary                                 | -   | (28,195)   |
| Net cash flows from investing activities                           | 3,218   | 341,509  |
| Cash flows from financing activities                               |   |  |
| Proceeds from issue of debt securities                             | 766,641   | 150,000  |
| Proceeds from sale of own shares                                   | 3,273   | -  |
| Interest paid  | (5,544)   | (1,804)  |
| Redemption of issued debt securities                               | (213,000)   | -  |
| Net cash flows from financing activities                           | 551,370   | 148,196  |
| Net increase/ (decrease) in cash and cash equivalents              | (506,779)   | (234,671)  |
| Cash and cash equivalents at the beginning of the period           | 3,102,111   | 2,446,110  |
| Cash and cash equivalents at the end of the period                 | 2,595,332   | 2,211,439  |
| of which cash and cash equivalents of limited availability for use | -   | -  |

Interim condensed standalone financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



# 6. BASIS OF PREPARATION

The interim condensed standalone financial statements of Getin Noble Bank S.A. have been prepared for the 3-month period ended 31 March 2012 and include the comparative data for the 3-month period ended 31 March 2011 and as at 31 December 2011.

The interim condensed standalone financial statements have been prepared in accordance with the International Financial Reporting Standards ('IFRS') adopted by the EU, in particular in accordance with IAS 34 *Interim Financial Reporting*.

Accounting policies used to prepare the interim condensed standalone financial statements are consistent with those that were used to prepare the Bank's annual financial statements for the year ended 31 December 2011 except for new standards and interpretations relating to reporting periods beginning after 1 January 2012 described in the note 7.2 of the Getin Noble Bank Group's interim condensed consolidated financial statements presented in this report. Moreover, the accounting policies used to prepare the financial statements of the Bank are the same as used for the purpose of preparing the Getin Noble Bank Group's consolidated financial statements except for the valuation of subsidiaries valued at cost.

The interim condensed standalone financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Getin Noble Bank S.A. financial statements for the year ended 31 December 2011.

The interim condensed standalone financial statements were approved by the Management Board on 11 May 2012. The Bank, as a parent company, prepared also the consolidated financial statements of Getin Noble Bank S.A. Capital Group that were approved and published on 11 May 2012. The interim condensed standalone financial statements were not subject to a review and were not audited by a certified auditor.

#### 7. ADDITIONAL NOTES AND DISCLOSURES

#### 7.1 Investments in subsidiaries and associates

Getin Noble Bank S.A. holds shares in the following subsidiaries and associates:

| Carrying value of the investments in subsidiaries and associates | 31.03.2012<br>(unaudited)<br>PLN thous and | 31.12.2011 PLN thousand |
|--|--|-------------------------|
| Noble Funds TFI S.A.   | 63,076                                     | 4,112                   |
| Introfactor S.A.   | -  | - *                     |
| Noble Concierge Sp. z o.o.                                       | 469  | 469                     |
| Noble Securities S.A.  | 41,871                                     | 41,112                  |
| Getin Finance Plc  | 71   | 71                      |
| Getin Leasing S.A.   | 25,166                                     | 25,166                  |
| Open Finance S.A.  | 45,275                                     | 45,275                  |
| Idea Bank S.A.   | -  | 132,218                 |
| Total  | 175,928                                    | 248,423                 |

<sup>\*</sup> with 100% impairment allowance for the investment.

Interim condensed standalone financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



On 2 January 2012, the non-controlling shareholders of Noble Funds TFI S.A., holding in total 30% of shares in the company, informed about the execution of the call option, i.e. their right to sell the shares in Noble Funds TFI S.A. owned by them to Getin Noble Bank S.A. The transfer of rights to the shares commenced on 1 March 2012 for the price of PLN 58,965 thousand. In result of this transaction since 1 March 2012 Getin Noble Bank S.A. owns 100% of the share capital of Noble Funds TFI S.A.

On 24 January 2012 Getin Noble Bank S.A. sold 150,000 shares in its subsidiary Introfactor S.A., representing 100% of the company's share capital to LC Corp B.V. with its registered office in Parnassustoren and to JA Investment Holding B.V. with its registered office in Alkmaar for the price of PLN 961 thousand.

On 16 March 2012 Getin Noble Bank S.A. sold to Getin Holding S.A. the whole held package of 9,872,629 shares of an associate Idea Bank S.A., representing 37.05% of its share capital and entitling to 39.44% of votes at the company's General Meeting. Payment for the shares sold under the sale agreement was deferred until 28 February 2013 and the revenue was recognized at the discounted value.

Presented below is a calculation of Getin Noble Bank S.A. result on the sale of shares in Idea Bank S.A. The profit from sale was recognized under the result on other financial instruments.

|  | 01.01.2012-  |
|--|--------------|
|  | 31.03.2012   |
|  | PLN thousand |
| Revenue from sale of shares in Idea Bank S.A.                  | 198,530      |
| Discounting effect of deferred payment                         | (10,665)     |
| Investment in Idea Bank S.A. as at the date of loss of control | (132,218)    |
| Pre-tax profit from sale                                       | 55,647       |
| Income tax   | (10,573)     |
| Net profit from sale   | 45,074       |

## 7.2 Seasonality of operations

There are not any significant seasonal fluctuation factors in the Bank activities and thus the presented results of the Bank are not subject to significant fluctuations during the year.

# 7.3 Dividends paid and proposed

In the reporting period the Bank did not pay or declare any dividends. On 3 April 2012, the General Meeting of Getin Noble Bank S.A. decided to appropriate the Bank's profit for 2011 amounting to PLN 556,953 thousand to increase the reserve capital.

## 7.4 Capital adequacy ratio

As at 31 March 2012 and 31 December 2011, the capital adequacy ratio and own funds being the basis for the calculation of the ratio were calculated pursuant to the following regulations:

- The Banking Act of 29 August 1997 (Journal of Laws of 2002, No. 72, item 665 with subsequent amendments),
- Resolution No. 76/2010 of the Polish Financial Supervision Authority dated 10 March 2010, on scope and detailed rules of calculating capital requirements for particular types of risk,

Interim condensed standalone financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



- Resolution No. 325/2011 of the Polish Financial Supervision Authority dated 20 December 2011, on other deductions from a bank's core capital, amount thereof, scope and conditions of such deductions from the core capital of a bank, other balance sheet items included in the supplementary capital, the amount and scope thereof, and the conditions of including them in a bank's supplementary capital, deductions from a bank's supplementary capital, the amount and scope thereof and conditions of performing such deductions from the banks' supplementary capital, the scope and manner of taking account of the business of banks conducting their activities in groups in calculating their own funds,
- Resolution No. 208/2011 of the Polish Financial Supervision Authority of 22 August 2011, on the detailed principles and conditions of accounting for exposures in determining compliance with exposure concentration limit and large exposure limit.

|  | 31.03.2012<br>(unaudited)<br>PLN thousand | 31.12.2011<br>PLN thousand |
|--|---|----------------------------|
| Core capital (Tier 1)  | 3,702,810                                 | 3,546,358                  |
| Share capital  | 953,763                                   | 953,763                    |
| Reserve capital  | 2,339,896                                 | 2,337,319                  |
| Retained earnings  | 556,953                                   | ı                          |
| Other capital reserves   | 37,493                                    | 37,493                     |
| Purchased own shares   | -   | (696)                      |
| Audited profit for the period  | -   | 442,951                    |
| Deductions:  | (185,295)                                 | (224,472)                  |
| Intangible assets  | (96,019)                                  | (96,150)                   |
| Unrealized losses on debt financial instruments classified as available-for-sale | (1,547)                                   | (4,345)                    |
| Equity investments in financial entities   | (87,729)                                  | (123,977)                  |
| Supplementary funds (Tier 2)   | 557,714                                   | 276,023                    |
| Subordinated liabilities recognized as supplementary funds                       | 641,641                                   | 400,000                    |
| Unrealized gains on debt financial instruments classified as available-for-sale  | 3,803                                     | -                          |
| Deductions:  | (87,730)                                  | (123,977)                  |
| Equity investments in financial entities   | (87,730)                                  | (123,977)                  |
| Short-term capital (Tier 3)  | 1,434                                     | 2,021                      |
| TOTAL OWN FUNDS  | 4,261,958                                 | 3,824,402                  |
| Capital requirements for   |   |                            |
| Credit risk  | 2,771,711                                 | 2,781,500                  |
| Counterparty credit risk   | 280                                       | 326                        |
| Operating risk   | 255,288                                   | 205,657                    |
| Interest rate risk   | 1,154                                     | 730                        |
| Other risks  | -   | 965                        |
| TOTAL CAPITAL REQUIREMENTS   | 3,028,433                                 | 2,989,178                  |
| CAPITAL ADEQUACY RATIO   | 11.3%                                     | 10.2%                      |

Interim condensed standalone financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



#### 7.5 Other additional information

Other additional information that are significant for proper evaluation of assets, financial position and the Bank's financial results were included in the consolidated financial statements of Getin Noble Bank S.A. Capital Group, which is part of this report.

#### 7.6 Subsequent events

On 3 April 2012 the Annual General Meeting of Getin Noble Bank S.A. passed a resolution to merge with Get Bank S.A. by transferring all the assets of Getin Noble Bank S.A. to Get Bank S.A. and approved the merger plan agreed between the banks and approved by the Supervisory Boards of both banks.

The General Meeting decided also on the appropriation of Getin Noble Bank S.A. profit for the year 2011 amounting to PLN 556,953 thousand to increase the reserve capital.

On 18 April 2012, the Polish Financial Supervision Authority approved the inclusion in the supplementary funds of Getin Noble Bank S.A of the amount of PLN 160 million, acquired by the Bank through the issuance of series PP-III bonds issued by the Bank on 23 March 2012 within the Initial Public Bond Issue Program for a period of 6 years.

On 8 May 2012 the Polish Financial Supervision Authority decided to give its consent to the merger of Get Bank S.A and Getin Noble Bank S.A. by the transfer of the Getin Noble Bank S.A. assets to Get Bank S.A.

After 31 March 2012 there were no other events not recognized in these financial statements which may significantly affect future financial results of Getin Noble Bank S.A.

Interim condensed standalone financial statements for the 3-month period ended 31 March 2012 (data in PLN thousand)



# Signatures of Getin Noble Bank S.A. Management Board Members:

| 11 May 2012,   | Krzysztof Rosiński | - President of the Management Board |  |  |  |
|--|--------------------|-------------------------------------|--|--|--|
| 11 May 2012,   | Karol Karolkiewicz | - Member of the Management Board    |  |  |  |
| 11 May 2012,   | Maurycy Kühn       | - Member of the Management Board    |  |  |  |
| 11 May 2012,   | Krzysztof Spyra    | - Member of the Management Board    |  |  |  |
| 11 May 2012,   | Radosław Stefurak  | - Member of the Management Board    |  |  |  |
| 11 May 2012,   | Maciej Szczechura  | - Member of the Management Board    |  |  |  |
| 11 May 2012,   | Grzegorz Tracz     | - Member of the Management Board    |  |  |  |
| Signature of the person responsible for the preparation of the financial statements: |                    |                                     |  |  |  |
| 1 May 2012, Barbara Kruczyńska-Nurek - Chief Accountant, Director of the Bank        |                    |                                     |  |  |  |

Directors' Report of the Capital Group and the Issuer for the 3-month period ended 31 March 2012 (data in PLN thousand)



## III. DIRECTORS' REPORT OF THE CAPITAL GROUP AND THE ISSUER

# 1. Financial results and financial position of the Capital Group and the Issuer in the first quarter of 2012

In the first quarter of 2012 consolidated net profit attributable to equity holders of the Getin Noble Bank S.A. Capital Group amounted to PLN 166,560 thousand. Gross profit amounted to PLN 207,593 thousand and was higher by 62% than in the first quarter of 2011.

Interest income and fee and commission income in the first quarter of 2012 increased in total by 19% comparing year on year and amounted to PLN 1,346,127 thousand. As a result of intensive sales, maintaining high efficiency and flexible modification of the product offer, the amount of loans granted by Banks within 3 months of 2012, amounted to PLN 2.8 billion and the value of loan assets increased within the year by 15%. The Bank maintained its market share in loans for individuals at 8.1%.

Interest expense in the 3-month period ended 31 March 2012 increased by 44% in comparison to the interest expense incurred in the respective period of 2011. The direct reason of that was the increase of the customers' deposits volume - from 31 March 2011 to the end of the first quarter of 2012 the amounts due from customers increased by 22%, that is by PLN 8,710,745 thousand. Therefore, the Bank increased its market share in deposits of individuals by 0.11 percentage points to the level of 8.3%.

A significant impact on the Getin Noble Bank S.A. Group results in the first quarter of 2012 had the sale of shares in the associate Idea Bank S.A. From the sale transaction, the Bank recognized PLN 83,705 thousand of profit.

As at 31 March 2012 the total assets of Getin Noble Bank S.A. Capital Group amounted to PLN 55,269 billion and were higher by 23% comparing with the end of the first quarter of 2011.

# 2. Significant achievements of the Capital Group and the Issuer

In the first quarter of 2012 Getin Noble Bank S.A. recorded further growth in market share in deposits of individuals by 0.11 percentage points to the level of 8.3% and maintained its market share in loans for individuals at 8.1%.

Getin Noble Bank S.A. took the first place among polish banks in a ranking organized by Rzeczpospolita with regard to efficiency ratio in 2011 (ROE 30.6%). The Bank also recorded the most significant increase in total assets in the group of 10 biggest banks.

Getin Noble Bank S.A. product offer once again was placed as one of the leading in the top rankings of banking products. Cash loans, car loans and Getin Online offer took first places in Totalmoney.pl rankings. Moreover, cash loan ranked second place in 'Gold Banker' Internet competition.

In the Stock Exchange Newspaper "Parkiet" ranking (follow structus.pl) among the 15 best structured products which ended in 2011, there were eight products of Getin Noble Bank. The leader was Quick Course on Profit (1) of Noble Bank, which in 2 years has brought to customers over 60% of profit.

In a ranking published in January by Comperia.pl Getin Noble Bank S.A. took second place in the category "Best Mortgage Bank". Experts appreciated a wide range and the availability of the loans offer.

In just 10 months after the launch of the installment loans, they constitute 20% of all retail loans granted by Getin Noble Bank S.A. Since April 2011 Bank cooperates with more than 8 thousand of stores throughout the country. Introduction of installment loans to the offer was another step in the development of Getin Noble Bank as an universal Bank, active in main market sectors. Successful launch of a new sales channel in less than six months

Directors' Report of the Capital Group and the Issuer for the 3-month period ended 31 March 2012 (data in PLN thousand)



after the decision, once again confirmed the Bank's ability to quickly and effectively implement strategic business projects.

According to the latest report of Polish Lease Association (ZPL), an organization of key lease companies in Poland, Getin Leasing S.A. recorded an increase in sales by 120% in 2011. Lease market is growing steadily for several years – according to the ZPL in 2011 it rose by another 12% and the segment of passenger car lease rose up to 31%. A significant part of that increase was share in market of Getin Leasing S.A., a company from the Getin Noble Bank S.A. Capital Group, which due to the high dynamics of sales in 2011 ranked 7th position in the total ranking of lease companies and 4th position in Poland in terms of the lease of cars and trucks up to 3.5 tons.

# The most significant factors and events, especially unusual events, significantly affecting financial results

On 16 March 2012 Getin Noble Bank S.A. sold to Getin Holding S.A. the whole held package of 9,872,629 shares of an associate Idea Bank S.A., representing 37.05% of its share capital and entitling to 39.44% of votes at the company's General Meeting. Payment for the shares sold under the sale agreement was deferred until 28 February 2013 and the revenue was recognized at the discounted value. The Capital Group has recognized PLN 83,705 thousand of profit in its consolidated income statement as a gain on that sale.

# The Management Board's explanation of the differences between actual financial results and previously publicised forecasts.

Getin Noble Bank S.A. did not publish forecasts for 2012.

## Information on shareholders and changes in shareholder's structure

As at 11 May 2012 and 31 December 2011 the ownership structure of the parent company was as follows:

| 11.05.2012   | Number of shares | Number of votes at GM | % share in share capital | % share in votes at GM |
|--|------------------|-----------------------|--------------------------|------------------------|
| Get Bank S.A.  | 893,786,767      | 893,786,767           | 93.71%                   | 93.71%                 |
| ASK Investments S.A.                                   | 14,069,840       | 14,069,840            | 1.48%                    | 1.48%                  |
| A. Nagelkerken Holding B.V.                            | 5,150,000        | 5,150,000             | 0.54%                    | 0.54%                  |
| International Consultancy Strategy Implementation B.V. | 3,761,539        | 3,761,539             | 0.39%                    | 0.39%                  |
| LC Corp B.V.   | 2,931,287        | 2,931,287             | 0.31%                    | 0.31%                  |
| Leszek Czarnecki (directly)                            | 1,939,420        | 1,939,420             | 0.20%                    | 0.20%                  |
| Other shareholders                                     | 32,124,244       | 32,124,244            | 3.37%                    | 3.37%                  |
| Total  | 953,763,097      | 953,763,097           | 100.00%                  | 100.00%                |



Directors' Report of the Capital Group and the Issuer for the 3-month period ended 31 March 2012 (data in PLN thousand)

| 31.12.2011   | Number of shares | Number of votes at GM | % share in share capital | % share in votes at GM |
|--|------------------|-----------------------|--------------------------|------------------------|
| Getin Holding S.A.                                     | 893,786,767      | 893,786,767           | 93.71%                   | 93.71%                 |
| ASK Investments S.A.                                   | 14,819,840       | 14,819,840            | 1.55%                    | 1.55%                  |
| A. Nagelkerken Holding B.V.                            | 5,150,000        | 5,150,000             | 0.54%                    | 0.54%                  |
| International Consultancy Strategy Implementation B.V. | 4,270,000        | 4,270,000             | 0.45%                    | 0.45%                  |
| Leszek Czarnecki (directly)                            | 1,939,420        | 1,939,420             | 0.20%                    | 0.20%                  |
| Repurchased own shares                                 | 695,580          | 695,580               | 0.07%                    | 0.07%                  |
| Other shareholders                                     | 33,101,490       | 33,101,490            | 3.48%                    | 3.48%                  |
| Total  | 953,763,097      | 953,763,097           | 100.00%                  | 100.00%                |

The following significant changes to the structure of share capital of the parent company took place during the reporting period:

On 2 January 2012, as a result of the split-off of Getin Holding S.A. with its registered office in Wroclaw, 893,786,767 shares in Getin Noble Bank S.A., which account for 93.71% of the share capital and give rights to 893,786,767 (93.71%) votes on the Getin Noble Bank's Shareholders' Meeting, were transferred to Get Bank S.A. with its registered office in Warsaw. As a result of the transfer of the above shares, Getin Holding S.A. ceased to own any shares in Getin Noble Bank S.A. directly.

# 6. Changes in the ownership of the Issuer's shares and rights to shares held by managing and supervising persons

The following table presents the amount of Getin Noble Bank S.A. shares held by the members of the Management Board and Supervisory Board of the Bank at the date of the approval of the report for the first quarter of 2012 and changes which took place during the reporting period:

| Members of the Supervisory<br>Board/ Management Board | As at<br>31.12.2011 | Purchase/ (sale) of shares in the reporting period | As at<br>11.05.2012 |
|---|---------------------|--|---------------------|
| Remigiusz Baliński                                    | 79,254              | -  | 79,254              |
| Radosław Boniecki                                     | 5,500               | -  | 5,500               |
| Leszek Czarnecki 1)                                   | 4,147,079           | 895,740,808  | 899,887,887         |
| Karol Karolkiew icz                                   | 20,590              | -  | 20,590              |
| Maurycy Kühn 2)                                       | 10,135,994          | (250,000)  | 9,885,994           |
| Krzysztof Rosiński                                    | 12,494              | -  | 12,494              |
| Krzysztof Spyra 3)                                    | 9,209,947           | (758,461)  | 8,451,486           |

| 1) through:            | As a private person<br>Get Bank S.A.                   | 1,939,420<br>893,786,767 |
|------------------------|--|--------------------------|
|                        | Fundacja JLC   | 1,230,413                |
|                        | LC Corp B.V.   | 2,931,287                |
|                        |  | 899,887,887              |
| <sup>2)</sup> through: | ASK Investments S.A.                                   | 4,689,947                |
|                        | <ul> <li>A. Nagelkerken Holding B.V.</li> </ul>        | 5,150,000                |
|                        | As a private person                                    | 46,047                   |
|                        |  | 9,885,994                |
| 3) through:            | ASK Investments S.A.                                   | 4,689,947                |
|                        | International Consultancy Strategy Implementation B.V. | 3,761,539                |
|                        |  | 8,451,486                |

Directors' Report of the Capital Group and the Issuer for the 3-month period ended 31 March 2012 (data in PLN thousand)



## 7. Significant legal proceedings

No single legal proceeding concerning liabilities and debts, which value would amounted to at least 10% of own funds of the Issuer, occurs in the Getin Noble Bank S.A. Capital Group.

There are also no two or more proceedings concerning liabilities and debts, which total value constitutes at least 10% of the Issuer's own funds.

# 8. Information on suretyships of loans and guarantees granted by the Issuer's or Issuer's subsidiaries' exceeding 10% of the Issuer's equity

In the first quarter of 2012 the Issuer or Issuer's subsidiaries neither guaranteed credit or loans nor granted guarantees – in total to one entity or subordinate of this entity, if the total value of existing guarantees accounts for at least 10% of the Issuer's equity.

# Significant the Issuer's or Issuer's subsidiaries' related party transactions and those concluded on other than arm's length basis

There were no significant the Issuer's or Issuer's subsidiaries' related party transactions and those concluded on other than arm's length basis in the first quarter of 2012.

# 10. Factors that in the Issuer's opinion will affect its financial results within at least next quarter

On 3 April 2012 the Annual General Meeting of Getin Noble Bank S.A. passed a resolution to merge with Get Bank S.A. by transferring all the assets of the Bank to Get Bank S.A. and approved the merger plan agreed between the banks and approved by the Supervisory Boards of both banks.

The merger of Get Bank and Getin Noble Bank is expected to bring benefits to each of the banks, their customers and shareholders (including non-controlling interests). As a result of the transaction there will be created a universal Bank, with a comprehensive range of products both in terms of financing, saving and investing, a wide range of additional services and offer for individual customers, small and medium enterprises and large corporations.

The combination of the market know-how owned by each of banks as well as the accurate diagnosis of the individual areas of activity allow achieving expected synergy effect, both: operational, including the optimization of operations, and financial - the efficiency resulting from economies of scale, higher profitability of products and enhanced market position. Expected income and expense synergies will strengthen market position of merged Bank and attractiveness to shareholders and potential investors, due to:

- creating a single powerful entity with significant position on the retail banking in Poland,
- · optimization of the expense concerning Bank management,
- easier access to the cheaper capital by clearly defining the target group of investors interested in investing,
- improvement of efficiency and profitability of the business
- · increase in value of merged bank for its shareholders.

Macroeconomic factors influencing further development and future performance of the Group:

• the situation on the financial market and exchange rates level – adverse situation of the financial market and significant growth of exchange rates above the Group' assumptions may unfavorably influence its results, the level of capital adequacy ratio and the liquidity of the Group companies

Directors' Report of the Capital Group and the Issuer for the 3-month period ended 31 March 2012 (data in PLN thousand)



 credit risk and relating allowances for impairment losses – a significant deterioration in the macroeconomic situation, including the economy and labour market may have negative impact on the level of allowances for impairment losses and the amount of generated profit.

The Group companies' business is closely linked with the economic development of the country and the situation on the financial markets. The situation on the labour market and people inclination to savings are important elements in achieving the planned development of the deposit activity.

11. Other information that in the Issuer's opinion are significant for the assessment of its human resources, economic and financial situation, it's financial results and their changes, as well as information significant for the assessment of its ability to settle its liabilities

The Getin Noble Bank S.A. Capital Group entities settle their liabilities on time. No significant changes relating to assessment of companies ability to settle their liabilities were identified.

Directors' Report of the Capital Group and the Issuer for the 3-month period ended 31 March 2012 (data in PLN thousand)



# Signatures of Getin Noble Bank S.A. Management Board Members:

| 11 May 2012, | Krzysztof Rosiński | - President of the Management Board |  |
|--------------|--------------------|-------------------------------------|--|
| 11 May 2012, | Karol Karolkiewicz | - Member of the Management Board    |  |
| 11 May 2012, | Maurycy Kühn       | - Member of the Management Board    |  |
| 11 May 2012, | Krzysztof Spyra    | - Member of the Management Board    |  |
| 11 May 2012, | Radosław Stefurak  | - Member of the Management Board    |  |
| 11 May 2012, | Maciej Szczechura  | - Member of the Management Board    |  |
| 11 May 2012, | Grzegorz Tracz     | - Member of the Management Board    |  |